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**From:** Amanda Kirby [REDACTED]  
**Sent:** 12/3/2013 3:26:03 PM  
**To:** Paul Morris [REDACTED]  
**Subject:** Re: Success Story for this coming Thursday USPB MD Banker meeting [I]  
**Attachments:** pic05490.gif; pic18930.gif; pic32281.gif; pic26595.gif; pic26162.gif; pic03310.gif

Classification: For internal use only

Differences: Harry mentioned on more than a few occasions that DB was much more helpful and more responsive than JPM. He (and in turn JE) was incredibly impressed with our client services/client-facing professionals

Best,  
Amanda Kirby

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Amanda Kirby  
Associate

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**From:** Diego Galan/db/dbcom  
**To:** Paul Morris/db/dbcom@DBAMERICAS,  
**Cc:** Amanda Kirby/db/dbcom@DBAMERICAS  
**Date:** 12/03/2013 03:17 PM  
**Subject:** Re: Success Story for this coming Thursday USPB MD Banker meeting [I]

Classification: For internal use only

Thanks Paul. Please take a look at the attached page and let me know if you have any comments.

Also, can you mention a few aspects of the DB Product Platform and KCP offering that were attractive to the client vs. JP Morgan offering?

Thanks,  
Diego

[attachment "success story.pptx" deleted by Amanda Kirby/db/dbcom]

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Diego Galan  
Head of Strategy Wealth Management Americas  
  
DB Securities Inc