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**From:** Chip Packard [REDACTED]  
**Sent:** 12/3/2013 1:10:29 PM  
**To:** Diego Galan [REDACTED]  
**Subject:** Re: Fw: USPB MD banker meeting success story - SFX [I]  
**Attachments:** pic23453.gif; pic17158.gif; pic14080.gif; pic15398.gif

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Let's do the Paul Morris deal. It is a new KCP client with more than \$150 mm coming over from JPM.

Don't worry about Roelfien, plenty to talk about at this point.

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(Embedded image moved to file: pic17158.gif)

**From:** Diego Galan/db/dbcom  
**To:** Chip Packard/db/dbcom@DBAmericas,  
**Date:** 12/03/2013 11:15 AM  
**Subject:** Re: Fw: USPB MD banker meeting success story - SFX [I]

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Chip,

As per the email below, we won't be able to do Terri's success story. Other options include:

- \$195mm Str. Lending for MX Holdings One, LLC (R. Vrablic)
- \$75mm loan for David H. Murdock Living Trust (C. Paller)
- \$60mm in two brokerage accounts for Southern Financial LLC (P. Morris)

Any other deal you can think of that would be worth presenting?

Also FYI, I have not heard back from Roelfien yet.

Thanks,  
Diego

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Diego Galan