

Cc: [REDACTED]; [REDACTED]
Subject: Re: Got good feedback from call today w/ Jeffrey Epstein [I]

Thanks [REDACTED]. Am glad it went well. Kudos to [REDACTED] for bringing over the account and [REDACTED] was all over it, both well prepared and punchy.

[REDACTED]
On 10 Jan 2014, at 20:31, "[REDACTED] [REDACTED]" <[REDACTED]> wrote:

Classification: For internal use only

[REDACTED], just wanted to give you kudos for your call today with our client Jeffrey Epstein. He was pleased with the dialogue and was complimentary.

[REDACTED], by way of background, this was a KCP account (new) that we opened and brought over from JPM, \$200mm of new assets, to trade capital markets - onboarded in past 2 months. [REDACTED] [REDACTED] is the banker (from JPM) and [REDACTED] is managing the relationship/ trading given her Capital markets KCP focus. He's started to do some trading but he really wants institutional service and ideas. [REDACTED] and [REDACTED] reviewed his holding today at the client meeting, and gave him advice on what to do with the existing portfolio as well as new ideas.

This is the same client I want to take you to for dinner but he is not here next week so we will do it when your back in town.

He has another \$100mm he mentioned he would send over, at some point but I think we need to really make a good effort on trading ideas, wins, good execution etc, get his trust and confidence. Additionally, he has many many important relationships. 1) [REDACTED] who I met the last time we were at his home, who has \$500mm of cash that he wants to put to work (would like to get [REDACTED] in front of him soon...), [REDACTED], among a number of other people.

So in short a very good opportunity, we think this is hopefully a Tier 1 relationship, and [REDACTED] and team have been v helpful and will continue to be in the coming months.

Kind regards,

[REDACTED] [REDACTED]

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[REDACTED]
Managing Director | Head of Key Client Partners & Wealth Investment
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