

Thanks and have a great time off.

PS. I am very surprised to hear that this is the first time you are hearing abt this as Kim and I have been asking for the plan for a while now.

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Cc: Thomas Klemm <[REDACTED]>; Ian Salters <[REDACTED]>
Subject: FW: Client OTC derivatives trading with CIB [I]

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As regards the process:

1. Please see population attached.
2. Opt Up process mapped out already (I have sent the information to cover this)
3. Remove the delta process as WM clients are being fully onboarded in GM
4. We will not be creating separate KOP's;
5. Brexit requirements:
 - Remediate KYC for WM & IWP clients to meet CIB standards
 - Resend new ADL to letter to all clients (when redraft agreed)
 - Understand any further needs (e.g. London Terms of Business)
 - Clarify if Natural Persons can be moved to FFT, London have agreed to unwind risk when required.

<< File: WM clients trading with GM - combined list 02.15.19.xlsb >>

Can I suggest we close this point and then open a new one based on our present plan of action.

Thomas –welcome your thoughts?

Regards

Ian