



Figure 122: Rosetta Resources Financial Summary

Issue	Rating	Maturity	NC Date	NC Price																																				
5.625% Senior Notes due 2021	BB1(Stable)/BB-(RUBAN)	20-May-21	1-May-17	102.81																																				
5.875% Senior Notes due 2022	BB1(Stable)/BB-(RUBAN)	1-Jun-22	1-Dec-17	102.94																																				
5.875% Senior Notes due 2024	BB1(Stable)/BB-(RUBAN)	1-Jun-24	1-Jun-19	102.94																																				
\$ Mn	Q3 '13	Q4 '13	Q1 '14	Q2 '14	Q3 '14	LTM	2011	2012	2013																															
Revenue	225	215	298	270	288	1,012	445	575	621																															
Realized Hedging Gain / (Loss) - Cash Flow Hedges	-	-	-	-	-	-	-	-	-																															
Net Revenue	225	215	298	270	288	1,012	445	575	621																															
Operating Costs	81	83	70	73	87	296	945	960	229																															
Realized Hedging Gain / (Loss)	(1)	5	(8)	8	0	(8)	(1)	21	3																															
EBITDAX with Hedges	162	168	160	187	202	707	290	414	602																															
DDA	81	85	75	81	128	369	125	194	219																															
EBIT	101	82	88	96	75	349	388	260	383																															
Interest	7	10	15	17	21	64	21	24	36																															
EET (excl others)	95	82	70	79	52	284	345	290	347																															
Others	30	30	16	56	(71)	37	(11)	(20)	37																															
Debitors charges	-	-	-	-	-	-	-	-	-																															
EET (incl others)	65	47	54	23	125	247	190	255	378																															
Taxes	24	17	19	3	49	90	88	98	111																															
Net Income	41	29	35	14	76	156	101	155	165																															
LTM EBITDAX with Hedges	669	602	617	667	707	707	290	414	602																															
LTM EBITDAX without Hedges	661	602	618	677	714	714	300	393	592																															
ATI Crude (\$Bb)	\$105.80	\$97.00	\$98.00	\$103.00	\$97.25	\$99.11	\$95.16	\$94.18	\$96.03																															
Heavy Hub Natural Gas (\$Mcf)	\$9.89	\$9.95	\$4.72	\$4.56	\$3.95	\$4.28	\$4.02	\$2.89	\$3.74																															
Key Production Data																																								
Natural Gas Production (MMcf)	5,643	10,870	10,582	11,594	14,554	47,400	33,400	33,853	40,344																															
Realized Nat. Gas Price (\$/Mcf)	\$3.84	\$3.77	\$4.68	\$4.39	\$5.74	\$4.11	\$4.88	\$5.28	\$5.76																															
Crude Oil Production (MMbbl)	1,388	1,377	1,433	1,123	1,890	6,509	1,885	3,497	5,201																															
Realized Oil Price (\$/Bbl)	\$98.14	\$98.55	\$98.58	\$90.85	\$95.09	\$99.14	\$83.07	\$89.81	\$93.82																															
Company NGL Production (MMbbl)	1,649	1,604	1,870	1,929	2,392	7,598	2,645	4,472	6,108																															
Realized NGL Price (\$/Bbl)	\$32.81	\$34.73	\$31.38	\$29.20	\$28.72	\$30.70	\$47.42	\$37.89	\$32.87																															
Total Equivalent Produced (mcf)	28,118	28,595	28,318	33,534	40,899	132,205	66,440	61,264	108,141																															
Total Equivalent Realized (\$/mcf)	\$8.99	\$7.93	\$7.89	\$7.98	\$7.12	7.59	\$7.39	\$7.27	\$7.64																															
Total Equivalent Produced (Boe)	4,388	4,371	4,869	5,581	6,788	22,054	10,075	13,811	18,124																															
Total Equivalent Realized (\$/Boe)	\$48.39	\$45.76	\$47.18	\$47.29	\$42.71	\$49.52	\$44.17	\$49.82	\$49.91																															
Revenue & Operating Margins per Boe																																								
Realization	\$48.39	\$45.76	\$47.18	\$47.29	\$42.71	\$49.52	\$44.17	\$49.82	\$49.91																															
Lifting Costs	\$9.08	\$9.05	\$10.32	\$10.01	\$9.42	\$9.69	\$9.68	\$9.19	\$9.59																															
SGA	\$4.01	\$4.25	\$4.00	\$3.88	\$3.85	\$3.90	\$7.47	\$5.05	\$4.03																															
DDA	\$19.09	\$19.99	\$18.30	\$16.22	\$18.95	\$16.31	\$12.29	\$11.33	\$12.06																															
Operating Income	\$22.27	\$18.76	\$17.56	\$17.19	\$10.88	\$15.67	\$17.58	\$19.09	\$21.15																															
Interest	\$1.47	\$2.09	\$3.19	\$3.10	\$3.10	\$2.89	\$2.11	\$1.79	\$1.98																															
3-yr avg. F&D all (incl acq)	\$9.89	\$11.12	\$11.12	\$11.12	\$11.12	\$11.12	\$9.21	\$8.98	\$11.12																															
3-yr avg. F&D all (excl acq)	\$9.89	\$9.10	\$9.10	\$9.10	\$9.10	\$9.10	\$5.64	\$9.89	\$9.10																															
Full cycle costs	\$21.58	\$26.50	\$28.58	\$26.10	\$27.11	\$27.56	\$22.87	\$21.98	\$26.72																															
Free Cash Flow:																																								
EBITDAX with Hedges	162	158	160	187	202	707	290	414	602																															
Current Taxes	(7)	(3)	(7)	(7)	(7)	(7)	0	0	(7)																															
Total Capex	(234)	(207)	(248)	(407)	(206)	(1,286)	(423)	(622)	(1,828)																															
Change in Net Working Capital	4	(1)	0	(1)	34	45	42	(12)	65																															
Cash Available for Debt Service	(88)	(151)	(198)	(209)	(97)	(642)	(101)	(230)	(1,742)																															
Interest (Excl. Capitalized Interest)	8	8	15	15	14	50	19	21	25																															
Free Cash Flow	(74)	(168)	(203)	(224)	(106)	(690)	(126)	(241)	(1,188)																															
Disposal of Assets	0	0	0	-	-	0	345	89	(11)																															
Free Cash Flow/Incl Asset Sales	(74)	(168)	(203)	(224)	(106)	(690)	(122)	(162)	(1,201)																															
Balance Sheet Data																																								
Cash	64	194	55	23	24	24	47	37	194																															
Debt																																								
CBR Facilities	275	-	60	-	110	110	90	210	-																															
Senior Notes & Other	600	1,500	1,500	1,800	1,800	1,800	220	200	1,500																															
Long Term Debt	1,175	1,500	1,560	1,800	1,910	1,910	250	410	1,500																															
YoY Growth Statistics																																								
Revenue Growth (including Realized Hedging Gain)	41%	24%	20%	37%	29%	28%	0%	37%	40%																															
Production Growth	37%	17%	9%	25%	48%	33%	0%	35%	33%																															
LTM Credit Statistics																																								
EBITDAX/Cash Interest (incl. Capitalized Interest)	12.4x	11.3x	9.4x	8.7x	8.4x	8.4x	11.9x	16.8x	11.3x																															
3x Sen Debt/EBITDAX	8.5x	-	9.1x	-	8.2x	8.2x	8.2x	8.5x	-																															
Debt/EBITDAX	2.1x	2.5x	2.5x	2.7x	2.7x	2.7x	0.8x	1.9x	2.5x																															
Net Debt/EBITDAX	2.0x	2.2x	2.4x	2.7x	2.7x	2.7x	0.7x	0.9x	2.2x																															
Debt/Proved Reserves (\$Boe)	\$5.85	\$5.59	\$5.00	\$6.40	\$6.85	\$6.89	\$1.55	\$2.04	\$5.99																															
Debt/Proved Developed Reserves (\$Boe)	\$15.88	\$16.81	\$17.27	\$19.95	\$21.15	\$21.15	\$4.31	\$5.53	\$16.81																															
Liquidity/ Capitalization	Q3 '14																																							
Cash & Marketable Securities	34																																							
Revolving Credit Facility May 2016	690																																							
Less Short term Debt	-																																							
Liquidity	714																																							
Capitalization	Q3 '14																																							
Revolving Credit Agreement May 2016	110																																							
Total Secured Debt	110																																							
5.625% Senior Notes due 2021	700																																							
5.875% Senior Notes due 2022	600																																							
5.875% Senior Notes due 2024	500																																							
Total Debt	1,910																																							
Net Debt	1,896																																							
Minority Interest & Others	-																																							
Market Cap	1,262																																							
Enterprise Value	3,138																																							
EV/EBITDAX**	4.4x																																							
Net Debt/EBITDAX*	2.6x																																							
<p>(*) EBITDAX adjusted for Permian acquisition</p>																																								
<p>Company Description: Rosetta Resources (ROSE) is engaged in exploration of oil and gas with its assets located in the oil rich Eagle Ford and Permian basins. The company has a 50/50 net acres equally split between the two plays. At end of FY 13 ROSE had 278 Mboe of proved reserves with P10 of ~\$3.00B. The company's Q1 '14 production stood at 61 Mboed with liquid mix of 66%.</p>																																								
<p>Regions: Eagle Ford Permian</p>																																								
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Source: Deutsche Bank, Company data