

Description

**██████████ - Southern Financial LLC**

Account Id ██████████  
 Contact Name **Southern Financial LLC**  
 Product Name **PIC DESK**  
 Market Value  
 Date Opened **2/9/2015**  
 Active   
 Balance As Of  
 Description

Description

**██████████ - SOUTHERN FINANCIAL LLC**

Account Id ██████████  
 Contact Name **Southern Financial LLC**  
 Product Name **Money Market Business Account**  
 Market Value **\$0.00**  
 Date Opened **9/5/2013**  
 Active   
 Balance As Of **12/4/2013**  
 Description

**██████████ - SOUTHERN FINANCIAL LLC**

Account Id ██████████  
 Contact Name **Southern Financial LLC**  
 Product Name **Brokerage Advisory**  
 Market Value **\$0.00**  
 Date Opened **11/4/2013**  
 Active   
 Balance As Of **9/25/2015**  
 Description

**Opportunities****Suntex**

Product Family **Brokerage**  
 Stage **Developed**  
 Close Date **12/31/2015**  
 Total Assets **\$5,000,000.00**  
 Total Estimated Revenue **\$0.00**  
 Probability (%) **25**  
 Expected Revenue  
 Lead Source  
 Owner Full Name **Paul Morris**  
 Won   
 Fiscal Period **Q1-2015**  
 Next Step  
 Type **New Product - Existing Client**  
 Last Modified Date **9/1/2015**  
 Description

**Structured Credit**

Product Family **Global Lending**  
 Stage **Proposal**  
 Close Date **9/30/2015**  
 Total Assets **\$50,000,000.00**  
 Total Estimated Revenue **\$1,500,000.00**  
 Probability (%) **50**  
 Expected Revenue  
 Lead Source  
 Owner Full Name **Paul Morris**  
 Won   
 Fiscal Period **Q4-2014**  
 Next Step