

**Brokerage**

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Product Family **Brokerage**  
 Stage **Business Awarded**  
 Close Date **10/14/2013**  
 Total Assets **\$45,367,567.00**  
 Total Estimated Revenue **\$0.00**  
 Probability (%) **100**  
 Expected Revenue  
 Lead Source  
 Owner Full Name **Paul Morris**  
 Won   
 Fiscal Period **Q4-2012**  
 Next Step  
 Type **New Product - Existing Client**  
 Last Modified Date **10/15/2013**  
 Description

**Southern Financial LLC-**

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Product Family **Banking Products**  
 Stage **Business Awarded**  
 Close Date **10/10/2013**  
 Total Assets **\$330,000.00**  
 Total Estimated Revenue **\$1,320.00**  
 Probability (%) **100**  
 Expected Revenue  
 Lead Source  
 Owner Full Name **Paul Morris**  
 Won   
 Fiscal Period **Q4-2012**  
 Next Step  
 Type **New Product - New Client**  
 Last Modified Date **10/10/2013**  
 Description

**Customer Team****Amanda Kirby****Cynthia Rodriguez**Team Role **Banking Officer**Team Role **Private Banker Support****Cases****01467139**

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Case Record Type **Cash Disbursement - Wire - USD - Banking**  
 Type  
 Case Subject  
 Contact Name **Southern Financial LLC**  
 Date Opened **9/28/2015**  
 Status **New**  
 Owner **Jj Litchford**  
 Description

**01433583**

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Case Record Type **Cash Disbursement - Wire - USD - Banking**  
 Type  
 Case Subject