

Can you clarify the relationship between Richard Kahn at HBRK Associated and Southern Financial? To the KYC team this note from Richard can seem like a random associate from a different firm is confirming information for Southern.

Additionally the team will need confirmation that Richard is an authorized signatory, on the board for Southern, a C-suite executive, or within the Legal department?

Thanks,  
Zack

---

**From:** Nina Tona

**Sent:** Thursday, March 29, 2018 11:23 AM

**To:** Zack Bunimovich <[REDACTED]>; Xavier Avila <[REDACTED]>; Martin Zeman <[REDACTED]>; Rita Shteynberg <[REDACTED]>

**Cc:** Liam Osullivan <[REDACTED]>; Mathew Negus <[REDACTED]>; Alastair Mackinlay <[REDACTED]>; Davide-A Sferrazza <[REDACTED]>; Anthony Lentini <[REDACTED]>

**Subject:** RE: Southern Financial LLC - KYC and credit derivatives/convertible bonds onboarding [C] [I]

Classification: **For internal use only**

Hi Zack,

Please see the attached confirmation from the client. Let us know what the next step is.

Thank you

Nina Tona

---

**From:** Zack Bunimovich

**Sent:** Tuesday, March 27, 2018 5:53 PM

**To:** Xavier Avila <[REDACTED]>; Martin Zeman <martin.zeman@db.com>; Rita Shteynberg <[REDACTED]>; Jitan Patel <[REDACTED]>; Nina Tona <[REDACTED]>

**Cc:** Liam Osullivan <[REDACTED]>; Mathew Negus <[REDACTED]>; Alastair Mackinlay <[REDACTED]>; Davide-A Sferrazza <[REDACTED]>; Anthony Lentini <[REDACTED]>

**Subject:** RE: Southern Financial LLC - KYC and credit derivatives/convertible bonds onboarding [C] [I]

Classification: **For internal use only**

Hi Xavier,

I believe Martin was reaching out to Southern to obtain one more confirmation regarding the KYC information that was provided. We spoke last week.

Thanks,  
Zack

---

**From:** Xavier Avila

**Sent:** Tuesday, March 27, 2018 4:01 PM

**To:** Martin Zeman <[REDACTED]>; Zack Bunimovich <[REDACTED]>; Rita Shteynberg <[REDACTED]>; Jitan Patel <[REDACTED]>; Nina Tona <[REDACTED]>

**Cc:** Liam Osullivan <[REDACTED]>; Mathew Negus <[REDACTED]>; Alastair Mackinlay <[REDACTED]>