

referrals/introducers).	
8. What was the client's rationale for establishing the relationship? Why did the client open their account with DB?	
<u>Bearer Shares</u>	<u>Sales Response</u>
9. Are you aware if the client, or any entity in the client's ownership chain, currently has the ability to issue Bearer Shares? <ul style="list-style-type: none"> The latest version of the M&A document(s) will state whether the entity has the ability to issue bearer shares. Only certain countries have laws that permit the use of Bearer shares. e.g: BVI, Bahamas, Cayman Islands, Panama, Switzerland. There is No requirement to explicitly confirm with the Legal Entity that it has issued Bearer Shares. However in the course of establishing the ownership structure and identifying UBOs the presence of Bearer Shares may be identified. 	
<u>Source of Funds & Future Source of Funds</u>	<u>Sales Response</u>
10. Based on your existing knowledge of the client what is the Source of Funds provided? Please answer stating 'A' or 'B'. A) Ongoing business activities or B) 'One off' event or activities other than normal business activities	
11. Please describe in-detail the activities as described above.	
12. Are funds being received from a party other than the client or a group company? If 'Yes', who is the party providing the funds on behalf of the client and what is the rationale as to why the party does not establish a relationship in its own name?	
13. Please confirm to the best of your knowledge, are future Source of Funds known to be different from the Source of Funds at the date of review? If yes, please provide further detail.	
<u>Source of Wealth</u>	<u>Sales Response</u>
14. Based on your existing knowledge of the client, where an individual(s) holds $\geq 10\%$ interest, please complete the below. Please list additional owners, if applicable. Identify the source of wealth as one or more of the following: <ul style="list-style-type: none"> Business Owner Salary/Earnings Investment Activity 	