

2018 Account Planning  
Financials

Relationship Name	ELYSIUM MANAGEMENT
Banker Team	Team New York12
1. CRM	Stewart Oldfield
Rel. ID Number	

<b>dbForce Date</b>			
Relationship Net Worth	>\$500 M	Relationship Segment	Entrepreneur
Relationship Investable Assets	\$100 - 500 M	Relationship Segment Description	0
Relationship Classification	Tier 2	Industry Group	0
Breath of Client Needs (# products)	1 - 2	Industry	0
Revenue Potential (\$m p.a.)	>\$500K		
Source of Wealth	Salary / Earnings; Investment; Business Owner		
Description of Wealth/Entity Assets	Mr. Black is the Chairman of the Board, Chief Executive Officer and a Director of Apollo Global Management, LLC and a Managing Partner of Apollo Management, L.P. which he founded in 1990. From 1977 to 1990, Mr. Black worked at Drexel Burnham Lambert Incorporated, where he served as Managing Director, head of the Mergers & Acquisitions Group and co-head of the Corporate Finance Department.		

<b>Forbes 400 Ranking (as of Nov 2017) / Public Records</b>			
Forbes 400 Rank	0	Net Worth	0 \$bn

FINANCIAL DATA	Revenues YTD		CBV		NNA YTD		NNL YTD	
	Nov-17	Nov-16	Nov-17	Nov-16	Nov-17	Nov-16	Nov-17	Nov-16
Lending Other Structured	0	0	0	0				
Lending Mortgages	0	0	0	0				
Lending Lombard	0	0	0	0				
Lending Structured Solutions								
Total Lending	0	0	0	0				
Deposits	0	0	81,980	79,520				
L&D Central Mgt	0	0						
Total L&D	0	0	81,980	79,520				
Capital Markets	0	0	171,850	110,520				
DPM	0	0	0	0				
Custody only	0	0						
Wealth Planning Solutions	0	0		0				
Fund Solutions	0	0	0	0				
WAM	0	0	0	0				
Other	0	0	0	0				
Total GPS	0	0	171,850	110,520				
Partnerships	0	0						
<b>Total</b>	<b>0</b>	<b>0</b>	<b>253,830</b>	<b>190,040</b>	<b>22,810</b>	<b>2,230</b>	<b>0</b>	<b>0</b>

<b>Financial Ranking (by all Relationships in GMT Americas)</b>			
Revenue Rank	4,987	CBV Rank	2,514

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