

Good afternoon Wayne,

Below is a PEP and negative media escalation for your review.

**Details on client:**

Juan Carlos Mas (J.C.) is the son of Jorge Mas Canosa (deceased 1997), a Cuban-American immigrant who founded the Cuban-American National Foundation (CANF) and MasTecInc. a publicly traded company (MTZ). J.C. was introduced to DB by Freddy Menjivar, an Investment Solutions Group (ISG) Officer with the private bank. Freddy worked with the client from 2010-2015 as his relationship manager at JP Morgan.

CANF was founded as a non-profit organization by Mr. Canosa in Naples, Florida in 1981 to identify independent civil society leaders as agents of change and support their mission to restore and rebuild the Cuban society who had suffered for generations under a forceful dictatorship. Since its incorporation, CANF has helped shape U.S. policy toward Cuba in ways that help promote a democratic and just society in Cuba. The Carter administration believed that if not for Mr. Canosa, the U.S. might have ended the Cuban embargo. After the death of Mr. Canosa in 1997, his son Jorge Mas became the chair and J.C. became a director.

Mr. Canosa founded MasTec, Inc. in 1994, a multinational infrastructure engineering and construction company in Coral Gables, Florida. It is the second largest Hispanic-owned company in the United States with over 20,000 employees in North America. Jose Mas, J.C.'s brother, became CEO after his father passed (until present) and J.C. served as president of MasTec International, a subsidiary of Mastec Inc, until he became the CEO of Neff Rental in 2002.

In 1988 the Mas family along with Jose Perez (a long-time family friend) founded MP Equipment. In 1989, the Mas family purchased Neff Machinery and merged with MP Equipment to create Neff Rental. The company provides high-quality construction equipments. The company was one of the largest equipment rentals employing more than 1,000 people in branches across the U.S. J.C. was the CEO of Neff Rentals from 2002 until 2007, when a NY based private equity firm acquired Neff Rentals.

After J.C. stepped down from Neff Rentals, J.C. was involved in various family business matters and worked on developing his own company, Synergy Equipment in 2012. J.C. is currently the Chairman of Synergy Equipment, a rapidly expanding heavy equipment rental company in Florida and the owner of Juan Carlos Mas Holdings. He is also an active civic & community leader serving on multiple boards and organizations, including as a director of the Mas Family Foundation, which provides scholarships to disadvantaged young students who demonstrate leadership skills and embrace the ideals of a free society. His annual income is \$10MM and net worth is between \$100-\$500MM.

**Purpose of the relationship/Details of transactions:**

The purpose of this relationship is to open a DB AG premium bank account to earn high yields on cash. There will be an initial contribution of \$2MM into a new checking account that will be transferred into the premium account. There are no additional expected inflows or outflows. The source of the contribution is gains from the clients' JPM investment account. The client will also be opening a PB Brokerage account with an initial contribution of \$5MM.

**Reason for escalation:**

During the due diligence process negative media was found and the settlor has been identified as a PEP.

**PEP Details:**

**Mr. Canosa (father)** -Founder of the CANF, which received funding from the U.S. government as well as funded the campaigns of several politicians. He worked with both the Carter and Reagan administration on Cuban American policy and was named the chair of the advisory board of the Office of Cuba Broadcasting by President Reagan. He was regarded within the U.S. as an effective lobbyist on Cuban and anti-Castro political positions but was labeled a "counterrevolutionary" by the Cuban government.