
From: Samantha Harmon [REDACTED]
Sent: 8/31/2018 11:23:45 AM
To: Stewart Oldfield [REDACTED]
CC: Richard Iarossi [REDACTED]
Subject: RE: pipeline additions [I]

Classification: **For internal use only**

Let me know when you guys are ready and we'll update at Rich's desk

Kind regards,
Samantha Harmon



Samantha Harmon
Sales Management Associate

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From: Stewart Oldfield
Sent: Friday, August 31, 2018 10:50 AM
To: Samantha Harmon [REDACTED]; Richard Iarossi [REDACTED]
Cc: Bradley Gillin [REDACTED]
Subject: pipeline additions

Chris Zuech	Custody	\$200mm	3bps p.a. (\$60k)	75% probability	12/31/2018
Shamrock Capital	GM/financing	\$20mm	200bps p.a.	25% prob	6/30/19
Gratitude America	Deposits	\$10mm	100bps p.a.	75% prob	12/31/18
Alpha Group Capital	GM/delta one	\$50mm	25bps p.a.	10% prob	6/30/19

Rich – Samantha will show you how to add these and manage the pipeline for me, Terri and Brad. Hopefully it doesn't require any new system permissions.

Thanks



Stewart Oldfield, CFA, CAIA
Director

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