



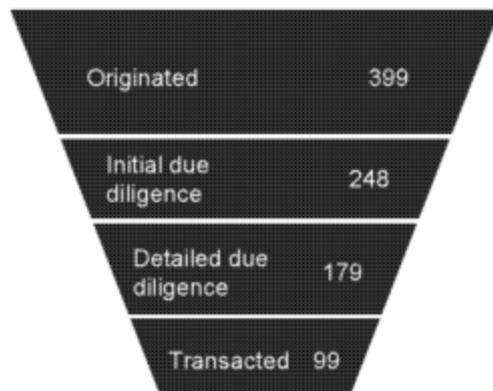
# Infrastructure Debt Track Record<sup>1</sup>

Team with complimentary skill sets and extensive experience – see Appendix 1 for more detail

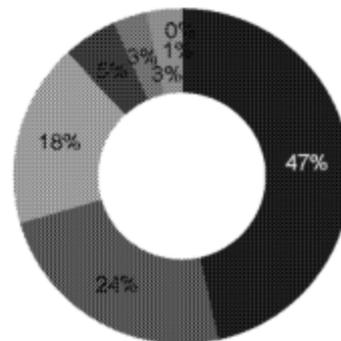
## Origination and Execution

- Completed \$37.0 billion financing transactions across 99 infrastructure businesses with only one recorded payment default<sup>1</sup>
  - Pioneers of infrastructure finance involved in marquee transactions throughout North America and Europe
  - 78 years of collective infrastructure experience
  - Extensive experience throughout geographies and infrastructure sub-sectors

### Team Transaction Funnel

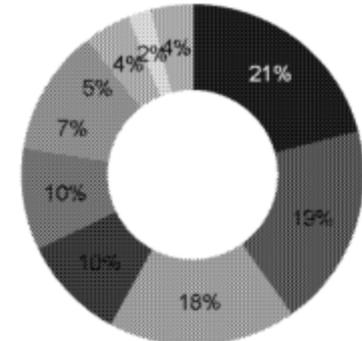


### Transaction by Geography



- UK
- USA
- Germany
- France
- Spain
- Austria
- Netherlands
- Other

### Transaction by Sector



- Water
- Motorway Services
- Utilities
- Toll Roads
- Ports
- Communications Towers
- Power Generation
- Gas T&D
- Renewable Power
- Other

(1) As of December 31, 2017. Based on Team members' professional activities, including experience from prior employers. Transaction numbers and enterprise values are based on the collective team's experience, this includes acting in varying capacities such as a lead arranger and or a financial counterparty.