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**From:** Mamie Holland [REDACTED]  
**on behalf of** Andrew Gallivan [REDACTED]  
**Sent:** 10/20/2016 9:53:19 AM  
**To:** Stewart Oldfield [REDACTED]  
**CC:** Henry Clark [REDACTED]; Manish Pahlajani [REDACTED]  
**Subject:** Account Planning - October 28th Workshop - ACTION REQUIRED [C]  
**Attachments:** 20161028 Account Planning\_Oldfield v1.xlsx

Classification: **Confidential**

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Stewart,

Next Friday October 28 we will be holding a second Account Planning session, attended by senior management. You will shortly be invited to this meeting and allocated a specific time slot.

Based on your response from the July workshop, we would like to include one of your clients: Southern Financial. I have attached the template you previously provided for this client. Please can you update it and return to me by cob tomorrow.

Kind regards and thanks for your help,

Regards,  
Andrew Gallivan



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*Passion to Perform*