

Hack; Joshua Shoshan; Matt Glassman; Paul Bartilucci; Peter Ferrara; Sam Petrucci; Tazia Smith; Xavier Avila; Martin Zeman; Vahe Stepanian; Joshua Frank
Cc: Bradley Gillin; Cynthia Rodriguez
Subject: Account Planning-Stewart Oldfield [I]
When: Monday, January 22, 2018 8:00 AM-10:00 AM (UTC-05:00) Eastern Time (US & Canada).
Where: CR 2405 / Dial-in Attached

Classification: **For internal use only**

<< File: Oldfield 2018 Acct Planning.zip >>

Dear All,

As we begin 2018 Account Planning, please note that it is very important for the product groups to review the documents provided ahead of time and come to the meeting with ideas for potential new business in your particular product area. There is quite a bit of focus on this exercise this year.

Please make every effort to be in attendance. If you are absolutely unable, please delegate to someone who can represent you, or if there are multiple people from your product area, you can have one person represent all the accounts.

Documents that are available are attached.

Please contact Samantha Harmon if you have any questions or concerns.

Patrick Champion's Virtual Meeting Room Details

United States

Virtual Meeting Room number:

HOST PIN:

Participant PIN:

Internal Phone and VC Devices

Virtual Meeting Room number:

Desktop Video or External Video

Virtual Meeting Room address:

<<mailto:>

External Audio Participants:

Choose country location below for dial in

Then enter number

Major Hubs:

Australia

China

Germany

Hong Kong

India

(In progress; delayed due to regulatory reasons)