Private Equity Offering

SIRIS

Siris Capital Group
Siris Partners IV, L.P.

US Middle Market Buyout: Technology

4th Quarter 2018

The Offering

Siris Partners IV ("Siris IV" or the "Fund") is being formed by Siris Capital Group ("Siris"):

- Siris is a New York-based private equity firm targeting deep value, mature technology businesses in their transition to growth
- Three founders have worked together for over 18 years
- ~$5.5bn cumulative fund commitments; Invested $4.7bn of equity across 14 investments[1]

Strategy

Siris invests in transitioning technology companies that have both a strong **legacy** business (the "Bond") and robust **next generation** growth initiatives (the "Call Option")

- "Bond": Predictable cash flows; mission-critical products and services; leading market share[2]
- "Call Option": "Mega" technology trends with significant potential upside; target potential for outsized returns through strategic sale or IPO[2]

Highlights

- Differentiated and **value-focused** Bond / Call Option investment strategy targeting a **less-competitive** segment of the technology market
- Bond / Call separation facilitates **focus on returning capital to investors quickly** through dividend recapitalizations and asset sales; first liquidity event in 5/6 realized or partially realized investments took place in less than 24 months
- **Post acquisition operational improvements** the primary driver of returns
- Deep working relationships and **industry expertise** with Executive (operating) Partners
- **Research driven proprietary sourcing** targeting primarily publicly traded companies
- **Disciplined purchase price** and **conservative use of leverage** versus market
  - Siris' avg. acquisition multiple of 5.8x[3]

Fund key terms

Target size:
$3.0bn ($3.5bn hard cap)

Currency:
USD

Investment period:
5 years from final close

Term:
10 years from final close, subject to two 1-year extensions

Structure:
Delaware, L.P.

Management fee:
1.75% on committed capital during investment period

1.5% on invested capital thereafter

Carried interest:
20%

Hurdle rate:
8%

Siris commitment:
At least the lesser of 2% of total commitments and $60mn

Track Record as of June 30, 2018[4]

Pro Forma for Polycom sale (Jul-2018), Web.com investment (Oct-2018), Intralinks sale (Nov-2018)

Siris III*/ (2015) - $1.8bn Fund**

Fund	Invested ($mn)	Net IRR	Net MOIC
Siris III + Co-Invest	$2,545	22.0%	1.4x
Siris III Only	$1,356	19.4%	1.3x

Siris II (2012) - $641mn Fund

Fund	Invested ($mn)	Net IRR	Net MOIC
Siris II + Co-Invest	$1,446	44.2%	1.7x
Siris II Only	$561	16.4%	1.4x

Siris I – Core* (2007) - $500mn vehicle**

Fund	Invested ($mn)	Gross IRR	Gross MOIC
Siris I + Co-Invest	$254	62.2%	3.1x
Siris I Only	$150	49.9%	2.9x

Illustrative Fully/Partially Realized Investments[5]

Polycom | INTRA LINKS | Transaction Network Services | mModal | Airvana | Tekelec