

Opportunities and Challenges

{Please add a narrative on the client here, based on what you know and your relationship which could include any or all of the below which is meant to be a guide}

[Type here]

- *What are the key opportunities to grow the relationship?*
- *What are the Customer's financial objectives?*
- *What issues and/or challenges is the Customer facing?*
- *What are the key roadblocks to giving DB more business?*

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