

What is Key Client Partners (KCP)?

A global team with the capabilities and broad coverage to better serve key clients



KCP has been established to provide high-level coverage and unique investment opportunities to a subset of the top tier UHNWI & Family Offices through a differentiated product offering and investment platform

KCP global coverage

KCP clients will be serviced from one of these regional hubs



KCP clients

- Specialty and boutique offering for our UHNW base with dedicated coverage expertise
- KCP clients are institutional in size, need, sophistication, and are transactional in nature
- Select UHNW individuals with net worth of at least USD 100 million
- Provide a comprehensive coverage of capital markets opportunities, private investments, and asset and liability management
- Work with all DB divisions and institutional focus areas to deliver the best investment opportunities with a solution oriented approach
- Non-advisory platform

KCP capabilities & differentiated offering

Key Client Partners point of access:

Deutsche Asset & Wealth Management (DeAWM)

Corporate Banking & Securities (CB&S)

Global Transaction Banking (GTB)

3rd Party

KCP capabilities

Private Markets

- Direct investments
- Co-investments, tactical structured vehicles

Structured Finance & Lending

- Structured finance and lending solutions
- Structured credit and loan syndication

Capital Markets

- Flow trading, listed & OTC derivatives
- Tactical trading opportunities

Alternatives

- Private equity, hedge funds
- Real estate, infrastructure