
From: Stewart Oldfield [REDACTED]
Sent: 7/5/2017 5:07:18 PM
To: Matt Glassman [matt.glassman@db.com]
Subject: RE: Virage--litigation finance [I]

Cool. Slome is a guy in NY who manages his family \$ (and some external I think) in a fund of funds format. Loves consumer receivables, structure and high return.

From: Matt Glassman
Sent: Wednesday, July 05, 2017 5:06 PM
To: Stewart Oldfield <[REDACTED]>
Subject: RE: Virage--litigation finance [I]

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Lets sit down tomorrow morning, we can discuss a bit more.

From: Stewart Oldfield
Sent: Wednesday, July 05, 2017 4:54 PM
To: Matt Glassman
Subject: RE: Virage--litigation finance [I]

I think we have quite a few people potentially interested in this. Not sure many of them have direct prior experience given the specific nature of the investment though.

Third Lake – looked at seeding the broader Virage fund via JPM. Knows them well
Southern Financial – generally looking for yield
Tisch – open to new managers. Return profile should be interesting
Willett – seeking 20% IRR, may not like the sector
Slome – interested in niche managers, non-correlated
Shamrock – looking for yield
JL squared – fund of funds, various levels of sector expertise given other PE experience
Caruso – looking for yield
Safanad – has healthcare expertise and wants yield. Generally focused on operating businesses and RE
Cliff Illig – knows healthcare system well
Georgetown Endowment – needs yield
General Atlantic – talk to Tazia
Elysium – always looking for yield
Blue Mountain/Feldstein – yield investor. Doesn't like paying carry
MSD?
Pacific Life?

Can probably think of a few others as we get into it more. Happy to sit down with you and go through a broader list so you get more familiar with the names.

From: Matt Glassman
Sent: Wednesday, July 05, 2017 4:39 PM
To: Stewart Oldfield <[REDACTED]>
Subject: Virage--litigation finance [I]