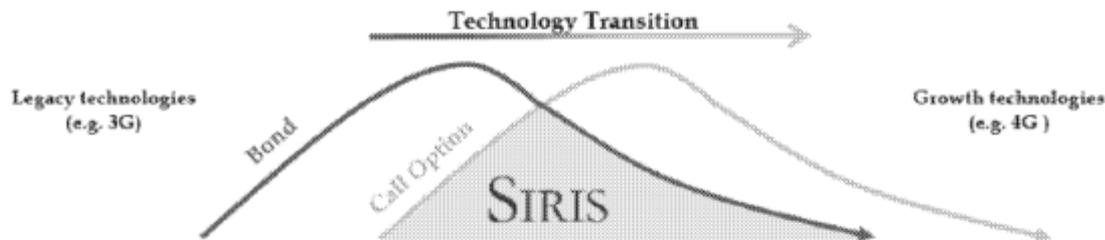




Differentiated investment strategy: Investing in "Bonds" and "Call Options"²

- Siris' strategy is to invest in technology companies in transition that have both a **strong legacy business** as well as **robust next generation growth initiatives**



Legacy Business - "Bond"

Characteristics:

- Mission-critical products and services
- Leading market share; extremely sticky customer base
- Predictable, consistent cash flows
- Target potential for **1.5x - 2.0x Gross MOIC** through cash flows; focus on recouping investment within 24 months

Business Examples: Fixed line, 2G / 3G, legacy mainframe software, fault tolerance servers

Next-Generation Growth Business - "Call Option"

Characteristics:

- Participation in disruptive "mega" technology trends
- Significant potential upside
- Typically unprofitable, nascent businesses at acquisition
- Target potential for **outsized returns** through strategic sale or IPO

Business Examples: 4G, cloud computing, mobile security, distributed software and applications

Bond vs Call Option

- **Evaluate:** Assess "Call Option" growth business separately from "Bond" legacy business
- **Structure:** Develop separate & distinct organizational structures and compensation plans for each "business" to support execution
- **Execute:** Optimize legacy business for cash flow and extend product life; strategically develop growth business

Highly experienced team with deep operational and financial expertise⁶

Differentiated capability to source, diligence, and add value to technology businesses in transition

- **Deep, experienced** team comprised of 34 total employees and 11 experienced former operating executives ("Executive Partners") and senior advisors
- **Long tenure** of Siris Founders - Frank Baker, Peter Berger, & Jeffrey Hendren who have worked together for over 18 years
- Executive Partners deployed to help strategic and operational objectives

Executive Partners & Senior Advisors

Robert Aquilina 
Former President of
Consumer Division of AT&T

**Hubert de
Pesquidoux** 
Former CFO of Alcatel Lucent

Rick Mace 
Former COO of Bell
Atlantic Network (now Verizon)

Merle Gilmore 
Former EVP and Pres. of
Communications, Motorola

Bethany Mayer 
(Senior Advisor)
Former CEO of Ixia

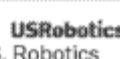
Ted Schell 
Former Senior VP of Strategy
and Corp. Dev., Sprint

Daniel Moloney 
Former President of Motorola
Mobility

Alfred Zollar 
Former GM of IBM Tivoli Software

Rod Randall 
Former Chief Marketing Officer
of Lucent

John Swainson 
Former President of Dell Software

Michael Seedman 
Former VP and GM of U.S. Robotics

Denotes Executive Partners
who have worked with the 3
Siris founders over 15 years