

From: Stewart Oldfield [REDACTED]
Sent: 5/25/2017 10:44:49 AM
To: Bradley Gillin [REDACTED]
Subject: RE: can you email my current pipeline? Might be easier to just do this via email. Thanks [I]

Classification: **For internal use only**

I'm at my desk. Can read great

From: Bradley Gillin
Sent: Thursday, May 25, 2017 10:44 AM
To: Stewart Oldfield
Subject: RE: can you email my current pipeline? Might be easier to just do this via email. Thanks [I]

Classification: **For internal use only**

See below. Can you read on BB?

Opportunity Name	Customer Name	Stage	Probability (%)	Close Date	Product Name	Total
Assets	BPS/Flat Fee Amount (\$)	Total Estimated Revenue				
Commercial R.E. Estate	54 Madison Partners \$50,000,000.00	300	Developed \$1,500,000.00	25%	7/31/2017	Commercial Real
Deposits Market	Elysium Management \$50,000,000.00	85	Proposal \$425,000.00	50%	6/30/2017	Money
Line of Credit Credit	ORIX Americas \$100,000,000.00	200	Proposal \$2,000,000.00	25%	6/30/2017	U.S. Letter of
KCP Private Markets Offering	ORIX Corporation \$50,000,000.00	200	Proposal \$1,000,000.00	50%	6/30/2017	Key Client
KCP Private Markets Offering	ORIX Corporation \$50,000,000.00	200	Proposal \$1,000,000.00	75%	9/30/2017	Key Client
KCP Private Markets Offering	ORIX Corporation \$100,000,000.00	200	Proposal \$2,000,000.00	50%	12/31/2017	Key Client
KCP Private Markets Offering	ORIX Corporation \$200,000,000.00	100	Proposal \$2,000,000.00	50%	12/31/2018	Key Client
Structured Credit Fee	ORIX Corporation \$200,000,000.00	200	Proposal \$4,000,000.00	50%	12/31/2019	Referral
DPM Balanced	Rashid, Ali \$5,000,000.00	100	Proposal \$50,000.00	50%	6/16/2017	U.S. IA -
ISG Funds	Rashid, Ali \$1,000,000.00	200	Proposal \$20,000.00	50%	6/16/2017	Hedge
CLO Swap)	Falcon Trail Capital, \$5,000,000.00	200	Developed \$100,000.00	25%	5/30/2017	Derivatives (Equity -
KCP (Commissions)	Southern Financial \$5,000,000.00	300	Developed \$150,000.00	25%	12/31/2015	Brokerage
Brokerage (Commissions)	ChurchNorth America \$10,000,000.00	100	Developed \$100,000.00	25%	5/30/2017	Brokerage
Real Estate Lending Estate	Third Lake Capital \$50,000,000.00	300	Proposal \$1,500,000.00	25%	6/30/2017	Commercial Real
KCP Private Markets Funds	Third Lake Capital \$1,000,000.00	300	Proposal \$30,000.00	50%	6/30/2017	Private Equity
KCP Private Markets Capital	Third Lake Proposal	50%	6/30/2017	Checking	\$30,000,000.00	85 \$255,000.00

From: Stewart Oldfield
Sent: Thursday, May 25, 2017 10:38 AM
To: Bradley Gillin
Subject: can you email my current pipeline? Might be easier to just do this via email. Thanks [I]