



Figure 5: Ryerson Holding Corporation (RYI) Financial Summary (\$, millions)

Issue	Amount	Maturity	Ratings	Call Price	Call Date	Bond Price	YTW	OAS
11.0% Sr Secured Nts due 5/15/2022	\$650	5/15/2022	Caa1/B	105.500	5/15/2019	112.000	5.8%	408
Ryerson Holding Corporation (RYI)	3Q16	4Q16	1Q17	2Q17	3Q17	LTM	FYE 2015	FYE 2016
Income Statement (\$MM)	9/30/16	12/31/16	3/31/17	6/30/17	9/30/17	9/30/17	12/31/15	12/31/16
Net Sales	\$735	\$682	\$815	\$875	\$864	\$3,236	\$3,167	\$2,860
% Change YoY	-6.9%	2.0%	15.9%	18.3%	17.6%	-	-12.6%	-9.7%
Cost of Materials Sold	\$590	\$568	\$654	\$735	\$719	\$2,676	\$2,600	\$2,289
Gross Profit	\$145	\$115	\$161	\$140	\$145	\$561	\$568	\$571
Gross Margin	19.8%	16.8%	19.7%	16.0%	16.8%	17.3%	17.9%	20.0%
% Change YoY	-3.3%	12.8%	8.8%	-13.9%	-0.3%	-	-4.4%	0.5%
Warehousing, delivery and SG&A	\$109	\$105	\$117	\$117	\$119	\$468	\$451	\$436
Restructuring and other charges	3	(2)	0	0	0	(2)	3	1
Gain on sale of assets	0	0	0	0	0	0	(2)	0
Impairment charges and goodwill	0	0	0	0	0	0	8	0
Other operating expense (income)	0	0	0	0	1	1	0	0
Operating Income	\$34	\$11	\$43	\$24	\$24	\$103	\$109	\$133
Operating Margin	4.6%	1.6%	5.3%	2.7%	2.8%	3.2%	3.4%	4.7%
% Change YoY	-8.6%	-191.8%	13.1%	-52.5%	-27.6%	-	25.8%	22.7%
Interest Expense	\$24	\$22	\$22	\$23	\$23	\$90	\$96	\$90
Other expense (income)	0	4	(0)	1	0	5	10	17
Pretax Income	\$10	(\$15)	\$22	\$0	\$1	\$8	\$2	\$26
Taxes (Benefit)	2	(7)	7	(1)	(1)	(2)	4	7
Minority Interest	0	0	0	0	0	1	(1)	0
Net Income (Loss)	\$8	(\$9)	\$15	\$1	\$2	\$9	(\$1)	\$19
Margin Analysis								
Warehousing, delivery and SG&A	14.8%	15.4%	14.4%	13.3%	13.8%	14.2%	14.2%	15.3%
Adjusted Operating Margin	5.1%	1.7%	5.4%	2.9%	3.2%	3.4%	3.9%	5.0%
Adjusted EBITDA Margin	6.4%	3.3%	6.8%	4.3%	4.6%	4.8%	5.3%	6.5%
Adj EBITDA ex-LIFO Margin	6.6%	5.3%	6.7%	5.9%	4.4%	5.5%	3.4%	6.2%
Cash Flow								
Operating Income	\$34	\$11	\$43	\$24	\$24	\$103	\$109	\$133
Depreciation & Amortization	10	11	11	12	12	45	44	43
Adjustments	3	0	1	2	3	6	16	9
Adjusted EBITDA	\$47	\$22	\$55	\$37	\$39	\$154	\$169	\$185
EBITDA Margin	6.4%	3.3%	6.8%	4.3%	4.6%	4.8%	5.3%	6.5%
% Change YoY	-7.1%	552.9%	5.8%	-40.8%	-16.9%	-	-3.8%	9.6%
LIFO expense (income)	\$1	\$14	(\$1)	\$14	(\$2)	\$26	(\$60)	(\$7)
Adj EBITDA ex-LIFO expense	\$49	\$36	\$54	\$52	\$38	\$180	\$109	\$178
EBITDA Margin	6.6%	5.3%	6.7%	5.9%	4.4%	5.5%	3.4%	6.2%
% Change YoY	64.3%	153.5%	46.0%	-8.0%	-22.7%	-	-49.9%	63.3%
Less: Capex	\$6	\$3	\$4	\$6	\$6	\$19	\$22	\$23
EBITDA - Capex	\$41	\$19	\$51	\$31	\$34	\$135	\$146	\$162
Less: Interest Expense	24	22	22	23	23	90	96	90
Simple Free Cash Flow	\$17	(\$4)	\$29	\$8	\$11	\$45	\$50	\$72
Operating Data	3Q16	4Q16	1Q17	2Q17	3Q17	LTM	FYE 2015	FYE 2016
Tons Shipped (000s)	480	440	497	518	515	1,970	1,897	1,903
Avg Selling Price / Ton	\$1,531	\$1,550	\$1,639	\$1,690	\$1,678	\$1,643	\$1,670	\$1,503
Balance Sheet	3Q16	4Q16	1Q17	2Q17	3Q17	LTM	FYE 2015	FYE 2016
Cash & Equivalents	\$42	\$50	\$72	\$77	\$74	\$74	\$63	\$50
Total Debt	\$978	\$964	\$993	\$1,036	\$1,042	\$1,042	\$1,024	\$964
Capitalization	Amount	Price	Mkt Value	YTW	Cash Flow Coverage	LTM	FYE 2015	FYE 2016
L+150 Sr Secured RCF due 11/16/2021	\$385		\$385		9/30/17	12/31/15	12/31/16	
11.0% Sr Secured Nts due 5/15/2022	650	112.000	650	5.8%	5.8x	7.9x	5.5x	
Foreign Debt	20		20		5.4x	8.8x	5.1x	
Debt Discount	(13)		(13)		5.8x	9.4x	5.4x	
Total Debt	\$1,042	5.4x	\$1,042	5.4x	Equity Comps			
Market Capitalization as of 12/22/2017	\$379	2.7x	\$379	2.7x	LTM			
Net Enterprise Value	\$1,347	7.5x	\$1,347	7.5x	Forward			
Liquidity	Amount				Reliance Steel & Alum (RS)			
Cash & Equivalents	\$74				12.1x			
Cash Pledged as Collateral under RCF	(36)				Worthington Industries			
RCF Availability (U.S. & CAD)	291				7.1x			
Availability under Foreign credit lines	26				Average Equity Multiple			
Less: STD & CPLTD	(21)				9.6x			
Excess (Deficit)	\$333				8.3x			
Business Description: Ryerson is a processor and distributor of metals with operations in the United States, Mexico, Canada, China and Brazil. The company serves several industries including oil and gas, industrial equipment, transportation equipment, heavy equipment and electrical machinery.								

Source: Deutsche Bank, Company Reports