

< >; Dominique Kuenzler < >; Fabien Roth < >;
Federico Scrocco < >; Frederic Hilal < >; Gary Alhanko
< >; Gianmarco Gnemmi < >; Joerg Puetz < >;
>; Igor Wagner < >; Ilias Demagos < >; James Roberts
< >; Katy Huang < >; KCP EMEA < >; kcp germany
< >; KCP Team < >; Kcp Uk < >; < >; kcp-
switzerland < >; Ksenija Parsikova < >; Kvat Andagulov
< >; Lee Holland < >; Leopold Haitz < >; Loic Voide
< >; Ludovico Salina < >; Luigi Rizzi < >; Marco Geromin
< >; Marcus Roth < >; Matteo Cavestro < >;
Michael Morley < >; Michele Soldati < >; Mitch Matharu
< >; Mubashar Ayoob < >; Nicolas Patsalos
< >; Olga Lioutenko < >; Patrizia Travella < >;
Paul Harald Arni < >; Roberto Parazzini < >; -A Singh < >;
>; Sascha Pietrek < >; Sebastian Schier < >; Shivani
Bhargava < >; Silvia Vecchietti < >; Steve Wainwright
< >; Steve Whiting < >; Thomas Bleier < >;
Thomas-A Steffen < >; Todd Stevens < >; Urooj Alam
< >; Vanessa Garrido < >; Vasiliy Sofiyskiy < >;
Viktoriya Kan < >; Vincent Carfora < >; Vincenzo Maini
< >; Yael Polus < >; Yael Rabinowitz < >; Alastair
Mackinlay < >; Billy Obregon < >; Bobby Abraham
< >; Daniel-E Kaiser < >; KCP-Americas < >;
Martin Zeman < >; Mathew Negus < >; Matt Glassman
< >; Oliver Rothauser < >; Xavier Avila < >
Cc: Andreas Stamm < >; Clément Jacquesson < >; Joerg Oestreich
< >

Subject: KCP Structured Finance - Senior/ Junior Financing of German Real Estate in Stuttgart - Up to EUR 75 Mio Senior at [3%] / 45 Mio. Junior at [9%] / Notes 4NC3 - November target close

- Internal Only -

Dear all,

Please find new German RE Senior / Junior structure in marketing. **LARGE JUNIOR NOTE!!!**

Contact Andreas Stamm or Clement Jacquesson in KCP if you have clients potentially interested, as they will co-ordinate PWM book build.

Please find below the info on the Stuttgart deal, this is a land bridge to full planning. This is a placement deal, DB will not retain any of the risk.

We have done 6 similar transactions in the last 18 months and will do more of these in the future (potentially another 3 until the end of the year).

Please let us know any questions you might have. The below can be send out to clients, but please don't blast but send on a targeted approach.

This can be in loan (SSD) or Bond format. Attached you find the teaser and the termsheet – we are waiting for the English version of the valuation.

We have been mandated by SSN Group for the financing of properties in Stuttgart:

Stuttgart is the capital of Baden-Württemberg and is Germany's sixth largest city. The Stuttgart metropolitan region is one of Germany's strongest regions and home to many world-leading companies including Bosch,