

Subject: Fw: Higher rates in Europe - timely [C]
From: Paul Morris <[REDACTED]>
Date: Wed, 29 Apr 2015 13:48:33 -0400
To: Stewart Oldfield <[REDACTED]>

Classification: Confidential

From: Daniel Sabba
Sent: Wednesday, April 29, 2015 08:56 AM
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This is timely given this morning's moves... EUR swap rates are up dramatically and markets are fluid - the pricing below is as of last night's close.

Trade Rationale:

- Yields in the Eurozone have fallen since the start of 2014, and the commencement of the ECB's 1.1 trillion EUR quantitative easing program in March has fueled the decline to a greater degree than anticipated
- This drop is highlighted in Chart 1, which shows the historical performance of the 10yr and 30 yr EUR Swap rate and 10y and 30y German bund yields. The chart also shows the 5 and 15 year average yield for the 30y EUR Swap rate
- Investors are now questioning if these unprecedented lows are sustainable and how they can position themselves for a rise in European rates
- To articulate this view, investors can purchase CMS caps on the 30yr EUR swap rate that provides a linear payout on the 30yr EUR Swap rate if it rises above the strike. In this trade, even a small retracement to the historical norm provides a meaningful payout
- A retracement to 5y historical averages would yield a payout of ~6x on 1y 1% strike caps, while a retracement to 15y historical average would yield a payout of ~12x.
- In the below table we have included indicative pricing (as of 4/28 close) for 1 and 2yr expiries, and 1.00%, 1.25% and 1.50% strikes. In addition, for the 1y CMS cap struck at 1.00%, we have included a terminal

payout diagram and a chart showing the strike and breakeven level on the 30yr EUR Swap 1 year chart (Chart 2)

Chart 1 (time series of European rates)

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Indicative Transaction Terms:

Client buys: CMS Cap on 30y EUR CMS rate, Single Look at
Expiry

Terminal Payout: Notional * max (Terminal CMS rate – strike, 0)

Currency

EUR

EUR

EUR

EUR

EUR

EUR

Strike

1.00%

1.00%

1.25%

1.25%

1.50%

1.50%

Expiry

1y

2y

1y

2y

1y

2y

Tail

30y

30y

30y

30y

30y

30y

ATMF

0.94%

1.07%

0.94%

1.07%

0.94%

1.07%

Offer (mid) bps

26 (23)

46 (40)

16 (14)

34 (30)

10 (8)

25 (21)

Break Even

1.26%

1.46%

1.41%

1.59%

1.60%

1.75%

Terminal Payout Chart for 1% strike CMS Caps on 30y

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Chart 2 (EUR 30y swap rates and breakeven for the 1y CMS cap struck at 1.00%,)

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Please note these transaction terms are indicative.

Regards,

Daniel

Daniel Sabba

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