

Subject: RE: Southern Financial and Southern Trust ISDA/CSAs [I]
From: Vahe Stepanian <[REDACTED]>
Date: Tue, 21 Jul 2015 14:46:14 -0400
To: Roddy Moore <[REDACTED]m>
Cc: Stewart Oldfield <[REDACTED]>,
Daniel Sabba <[REDACTED]>,
Andrew Xu <[REDACTED]>,
Paul Morris <[REDACTED]>,
Troy-D Williams <[REDACTED]>

Classification: For internal use only

Roddy – we spoke to the client this afternoon. He mentioned that since we're in the process of amending the ISDA/CSA for Southern Financial, we should also amend the ISDA/CSA of Southern Trust. He requested that we increase Southern Trust's Ceiling Limit to USD 100mm. Please give us a call to discuss at your convenience.

Thank you,

Vahe

From: Roddy Moore
Sent: Tuesday, July 21, 2015 11:53 AM
To: Paul Morris; Vahe Stepanian; Troy-D Williams
Cc: Stewart Oldfield; Daniel Sabba; Andrew Xu
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As discussed with Daniel, the amendment is being worked in parallel with Daniel's getting Compliance feedback. However, once completed, the draft won't get released until we get Compliance's concurrence in writing.

Roddy Moore

Credit Risk Management

Deutsche Asset & Wealth Management

(P) [REDACTED]

From: Paul Morris
Sent: Tuesday, July 21, 2015 11:32 AM
To: Vahe Stepanian; Troy-D Williams; Roddy Moore
Cc: Stewart Oldfield; Daniel Sabba; Andrew Xu
Subject: RE: Southern Financial and Southern Trust ISDA/CSAs [I]

Team where are we with this ? Please let me know if I can be helpful. Thanks

-----Original Message-----

From: Vahe Stepanian
Sent: Tuesday, July 07, 2015 10:27 AM Eastern Standard Time
To: Troy-D Williams; Roddy Moore
Cc: Paul Morris; Stewart Oldfield; Daniel Sabba; Andrew Xu
Subject: Southern Financial and Southern Trust ISDA/CSAs [I]

Classification: For internal use only

Troy/Roddy – we are following up on our conversations last week regarding Southern Financial and Southern Trust’s existing ISDAs with Deutsche Bank. As mentioned, the CSAs currently have USD 40mm and USD 10mm “Tier I Ceiling Limit” respectively (ISDA/CSAs are attached). The client has requested that we increase Southern Financial LLC’s Tier I Ceiling Limit to USD 100mm.

On Thursday 7/2/15, Southern Financial sold EURUSD calls to offset the cost of purchasing EURUSD puts, which required that SFLLC post collateral. Per the STG FX desk, given the size of the sold calls (EUR 75mm notional), Southern Financial is using up a significant portion of its’ current Tier 1 capacity per the CSA. Given the client has already indicated that he may wish to add to his positions, we would like to understand the process by which we can amend the CSA to grant the client additional capacity.

Back in November 2014 (<1y), we received the attached upd