

Subject: Re: [I]  
From: Vahe Stepanian <[REDACTED]>  
Date: Wed, 02 Sep 2015 21:19:03 -0400  
To: Daniel Sabba <[REDACTED]>,  
Ariane Dwyer <[REDACTED]>

Classification: For Internal Use Only

What time is your mtg?

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Vahe Stepanian  
Key Client Partners  
Deutsche Bank Securities Inc.  
Tel. (212) 454-1539  
Mobile [REDACTED]  
Email [REDACTED]

From: Daniel Sabba  
Sent: Wednesday, September 02, 2015 07:31 PM  
To: Ariane Dwyer; Vahe Stepanian  
Subject: [I]

Classification: For internal use only

I am meeting Nick Haigh tomorrow with Todd. I don't think KCP should be doing this if we have not experience / knowledge on the process.

From: Roddy Moore  
Sent: Wednesday, September 02, 2015 2:40 PM  
To: Vahe Stepanian; Ariane Dwyer  
Cc: Troy-D Williams; Daniel Sabba  
Subject: RE: URGENT: Collateral Admin - [REDACTED] [I]

Classification: For internal use only

If she is out, then why can't you take care of it? The collateral still isn't being monitored properly. Given what happened last week, I'd hope that we'd want to spare your team from having to go back to the client with a call that contradicts his exposure report.

From: Vahe Stepanian  
Sent: Wednesday, September 02, 2015 2:37 PM  
To: Roddy Moore; Ariane Dwyer  
Cc: Troy-D Williams; Daniel Sabba  
Subject: RE: URGENT: Collateral Admin - [REDACTED] [I]

Classification: For internal use only

Roddy – Ari is out of the office today. She will follow up with you tomorrow morning.

Thank you,

Vahe

From: Roddy Moore  
Sent: Wednesday, September 02, 2015 2:33 PM  
To: Ariane Dwyer  
Cc: Vahe Stepanian; Troy-D Williams; Daniel Sabba  
Subject: RE: URGENT: Collateral Admin - [REDACTED] [I]

Classification: For internal use only

Is this done?

From: Roddy Moore  
Sent: Wednesday, September 02, 2015 10:30 AM  
To: Ariane Dwyer  
Cc: Vahe Stepanian; Troy-D Williams; Daniel Sabba  
Subject: RE: URGENT: Collateral Admin - [REDACTED] [I]

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Why don't you just look at your existing clients, and have the back office send you the SIC codes for those similar to SF/ST? Have them mimic the one for JAWS, as it's the same kind of client. Hopefully, we can finally bring closure to this.

From: Ariane Dwyer  
Sent: Monday, August 31, 2015 1:25 PM  
To: Roddy Moore  
Cc: Vahe Stepanian  
Subject: RE: URGENT: Collateral Admin - [REDACTED] [I]

Classification: For internal use only

Hi Roddy,

Joe is on his MTA and I spoke with Caleb and Andy and they both do not know. Any other ideas?

Best,

Ari

From: Roddy Moore  
Sent: Monday, August 31, 2015 11:23 AM  
To: Ariane Dwyer  
Cc: Vahe Stepanian  
Subject: RE: URGENT: Collateral Admin - [REDACTED] [I]

Classification: For internal use only

It's my understanding that this is part of onboarding. Have you tried Caleb or Joe?

From: Ariane Dwyer  
Sent: Monday, August 31, 2015 11:15 AM  
To: Roddy Moore  
Cc: Vahe Stepanian  
Subject: RE: URGENT: Collateral Admin - [REDACTED] [I]

Classification: For internal use only

Hi Roddy,

I just spoke with Ellenoi and Mary Davitt and they do not work with SIC codes. Do you know who else could provide this information?

Best,

Ari

From: Roddy Moore  
Sent: Friday, August 28, 2015 2:56 PM  
To: Ariane Dwyer  
Cc: Vahe Stepanian; Daniel Sabba; Collateral Admin-NY  
Subject: URGENT: Collateral Admin - [REDACTED] [I]

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This should be sent to the back office. CC'd... They'll also need the SIC code to set up the acct.

From: Ariane Dwyer  
Sent: Friday, August 28, 2015 2:54 PM  
To: Roddy Moore  
Cc: Vahe Stepanian; Daniel Sabba  
Subject: [I]

Classification: For internal use only

Please find attached KYCs for Southern Financial.

Best,  
Ari

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Ariane Dwyer  
Analyst | Key Client Partners - US

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