

Subject: Re: Great to meet you!  
From: Richard Kahn <[REDACTED]>  
Date: Wed, 20 Sep 2017 13:20:59 -0400  
To: Martin Zeman <[REDACTED]>  
Cc: Paul Barrett <[REDACTED]>,  
Xavier Avila <[REDACTED]>,  
Joshua Shoshan <[REDACTED]>  
Daniel-E Kaiser <[REDACTED]>  
Todd Stevens <[REDACTED]>  
Stewart Oldfield <[REDACTED]>,  
Vahe Stepanian <[REDACTED]>,  
Davide-A Sferrazza <[REDACTED]>,  
Liam Osullivan <[REDACTED]>

it was great to meet everyone as well and we looking forward to becoming very active with DB..below is my contact information  
thank you

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
[REDACTED]

On Sep 20, 2017, at 12:56 PM, Martin Zeman <martin.zeman@db.com> wrote:

Paul, Richard,

It was a pleasure meeting you both this morning. As a follow-up, we will prioritize the ISDA re-activation so we can get going as soon as possible. In the meantime, we can start sending you trade ideas that we find interesting. Attached is a research piece Jim Reid (Deutsche Bank's most read analyst) published on Monday discussing where the Next Financial Crisis could come from. Clearly he doesn't agree with Nassim Taleb's black swan theory, but it's an interesting read.

Follow-up items:

- Research access
- Flowchart for the rest of the team
- Electronic communications form
- Grid on pricing

Equities pricing agreed:

- \$0.04 per share

Options

- \$3.00 per contract ( $\geq$  \$1 premium)

- \$1.00 per contract ( $<$  \$1 premium)

We all look forward to working with you.

Martin

<image001.gif>

Martin Zeman

Director | Key Client Partners

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<The Next Financial Crisis.pdf>