

Subject: RE: pipeline additions [I]
From: Samantha Harmon [REDACTED]
Date: Fri, 31 Aug 2018 11:23:45 -0400
To: Stewart Oldfield <[REDACTED]>
Cc: Richard Iarossi <[REDACTED]>

Classification: For internal use only

Let me know when you guys are ready and we'll update at Rich's desk

Kind regards,
Samantha Harmon

{<https://brandportal.intranet.db.com/img/modules/logo.gif>}

Samantha Harmon
Sales Management Associate

Deutsche Bank Trust Company Americas
WM Americas
345 Park Avenue, 24th Floor

New York, NY, 10154-0004

USA
[REDACTED]

From: Stewart Oldfield
Sent: Friday, August 31, 2018 10:50 AM
To: Samantha Harmon [REDACTED] Richard Iarossi
Cc: Bradley Gillin [REDACTED]
Subject: pipeline additions

Chris Zuech
(\$60k)

Custody
75% probability

\$200mm

3bps p.a.
12/31/2018

Shamrock Capital p.a.	25% prob	GM/financing 6/30/19	\$20mm	200bps
Gratitude America 100bps p.a.	75% prob	Deposits 12/31/18	\$10mm	
Alpha Group Capital p.a.	10% prob	GM/delta one 6/30/19	\$50mm	25bps

Rich – Samantha will show you how to add these and manage the pipeline for me, Terri and Brad. Hopefully it doesn't require any new system permissions.

Thanks

{cid:image002.png@01D4411D.12D1BFA0}

Stewart Oldfield, CFA, CAIA
Director

Deutsche Bank Trust Company Americas
Deutsche Bank Wealth Management
345 Park Avenue, New York, NY 10154
Tel. [REDACTED]
Mobile [REDACTED]
Email [REDACTED]

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