

Subject: RE: Southern Financial P/L - YTD [C]
From: Martin Zeman <[REDACTED]>
Date: Wed, 20 Jun 2018 15:03:13 -0400
To: Stewart Oldfield <[REDACTED]>
Cc: Liam Osullivan <[REDACTED]>,
Davide-A Sferrazza <[REDACTED]>,
Joshua Shoshan <[REDACTED]>,
Xavier Avila <[REDACTED]>,
Daniel-E Kaiser <[REDACTED]>,
Nina Tona <[REDACTED]>,
Alastair Mackinlay <[REDACTED]>,
Ian Salters <[REDACTED]>,
Vahe Stepanian <[REDACTED]>

Will do mate.

From: Stewart Oldfield <[REDACTED]>
Date: Wednesday, Jun 20, 2018, 14:28
To: Martin Zeman <[REDACTED]>
Cc: Liam Osullivan <[REDACTED]>, Davide-A Sferrazza <[REDACTED]>,
[REDACTED] <[REDACTED]>, Joshua Shoshan <[REDACTED]>, Xavier Avila
<[REDACTED]>, Daniel-E Kaiser <[REDACTED]> <[REDACTED]>, Nina Tona
<[REDACTED]>, Alastair Mackinlay <[REDACTED]>, Ian
Salters <[REDACTED]>, Vahe Stepanian <[REDACTED]>
Subject: RE: Southern Financial P/L - YTD [C]

Thanks. I see Terri listed as the banker on the OTC tab. Can you make sure the revenues are flowing through to me rather than her?

From: Martin Zeman
Sent: Wednesday, June 20, 2018 2:11 PM
To: Stewart Oldfield <[REDACTED]>
Cc: Liam Osullivan <[REDACTED]>; Davide-A Sferrazza <[REDACTED]>
<[REDACTED]>; Joshua Shoshan <[REDACTED]> <[REDACTED]>; Xavier Avila
<[REDACTED]>; Daniel-E Kaiser <[REDACTED]> <[REDACTED]>; Martin
Zeman <[REDACTED]>; Nina Tona <[REDACTED]>; Alastair
Mackinlay <[REDACTED]> Ian Salters <[REDACTED]>;
Vahe Stepanian <[REDACTED]>
Subject: Southern Financial P/L - YTD [C]
Importance: High

Classification: Confidential

Stewart,

Here is the breakdown of what the YTD P/L for Southern Financial looks like:

Pershing – includes any bonds, equity, listed equity options

- Main SFLLC Account = \$72,817.40 (\$26,440 of that is ECM which stopped in February plus a one-off deal in March on Dropbox)
- Haze Trust = \$20,142.18

OTC - See attached spreadsheet for details on the OTC business.

- Sheet 1 -> FX = \$32,394
- Sheet 2 -> Rates = \$40,488
- (note sheet 3 includes bond deals that are already included in the Pershing numbers above)

Total = \$165,841

Martin

{cid:image001.gif@01D259D5.3E2DF0F0}

Martin Zeman
Director | Key Client Partners

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