

Oldfield Pipeline\_7.11.16\_50%+  
Stew Oldfield Pipeline (50%+) 7/11/2016

Opportunity Name	Customer Name	Stage	Probability (%)	Close Date	Deals	Total Assets
BPS PnL						
Relationship: 54 MADISON PARTNERS RELATIONSHIP G3=100000000 I3=5000000						
Real Estate Opportunity	54 Madison Partners	Active	75	9/30/2016	Financing	Acquisition
100000000	500 (H3/10000)*G3=5000000					
Relationship: ELLIN, HOWARD RELATIONSHIP G5=5000000 I5=50000						
ISG	Ellin, Howard	Active	50	12/31/2016	General ISG	5000000 100 (H5/10000)*G5=500000
Relationship: ELYSIUM MANAGEMENT RELATIONSHIP SUM(G7:G8)=120000000 SUM(I7:I8)=600000						
ISG	Black Family Partners, L.P.	Active	75	12/31/2016	General ISG	20000000
50	(H7/10000)*G7=100000					
Deposits	Black Family Partners, L.P.	Active	50	12/31/2016	Deposits	1000
00000 50	(H8/10000)*G8=500000					
Relationship: GENERAL ATLANTIC FAMILY OFFICE RELATIONSHIP G10=5000000 I10=50000						
CLO	General Atlantic Family Office	Active	50	12/31/2016	CLO	5000000 100 (H10/10000)*G10=50000
Relationship: JL SQUARED GROUP RELATIONSHIP G12=50000000 I12=250000						
DB Select	JL Squared Group	Active	50	12/31/2016	50000000	50 (H12/10000)*G12=250000
Relationship: ORIX RELATIONSHIP SUM(G14:G16)=475000000 SUM(I14:I16)=8250000						
KCP Private Markets	ORIX Americas	Active	50	12/31/2016	AMP	25000000 300 (H14/10000)*G14=750000
IB	ORIX Americas	Active	50	12/31/2016	REIT REFI	250000000 100 (H15/10000)*G15=2500000
IB	ORIX Ventures	Active	50	12/31/2016	Leverage Line	200000000 250 (H16/10000)*G16=5000000
Relationship: PARAMI CAPITAL MANAGEMENT RELATIONSHIP G18=25000000 I18=375000						
Structured Credit	Crestline	Active	75	12/31/2016	25000000	150 (H18/10000)*G18=375000
Relationship: SK FAMILY OFFICE RELATIONSHIP SUM(G20:G21)=20000000 SUM(I20:I21)=200000						
CLO	Falcon Trail Capital, LLC	Active	75	12/31/2016	10000000	100 (H20/10000)*G20=100000
ISG	Falcon Trail Capital, LLC	Active	50	12/31/2016	10000000	100 (H21/10000)*G21=100000
Relationship: SOUTHERN FINANCIAL RELATIONSHIP G23=50000000 I23=250000						
ISG	Epstein, Jeffrey	Active	75	12/31/2016	50000000	50 (H23/10000)*G23=250000
Relationship: THE NATIONAL ORGANIZATION OF THE NEW APOSTOLIC CHURCH OF NORTH AMERICA RELATIONSHIP						
G25=10000000	I25=100000					
ISG	The National Organization of the New Apostolic Church of North America	Prospecting				50
12/31/2016	10000000 100 (H25/10000)*G25=100000					
Relationship: THIRD LAKE CAPITAL RELATIONSHIP SUM(G27:G29)=75000000 SUM(I27:I29)=1125000						
CRE Loan	Wanek Family	Active	50	12/31/2016	Plaza West CRE	25000000 200 (H27/10000)*G27=500000
KCP Private Markets	Wanek Family	Active	50	12/31/2016	25000000	200 (H28/10000)*G28=500000
ISG	Wanek Family	Active	50	12/31/2016	25000000	50 (H29/10000)*G29=125000
00						
Grand Total	G26+G24+G22+G19+G17+G13+G11+G9+G6+G4+G2=9.35E8			I26+I24+I22+I19+I17+I13+I11+I9+I6+I4+I2=16250000		