
financial
GMIS
61 warahGUBa
KPI Report (Client-Level) - 1.CRM: Stewart Oldfield
August 2018

i; nsparency.

Revenues

August YTD YTD

2018 2018 2017

TUSD TUSD TUSD TUS^ P %

August August December

2018 2017 2017

August

YTD YTD

2018 2017

Growth YoY

Growth YoY

Growth YTD

YTD 2018 YTD 2017

Growth YoY

NNA as % of CBV

Change

2018

r

r

T

TUSD T

bps bps bps

TUSD

TUSD

TUSD

TUSD

%

TUSD

%

TUSD

TUSD

TUSD

%

%

Stewart Oldfield

24^ 2,90^ 1,068 I 1,83^ 172^^^ ■ 569,19^ 348,74^ 535,71^ 220,455

63% 33,485

6%

(15,966^ 132,96^ 58,52^ 74,438

127%

23%

US183900100000570648 ADIKESHAVAR

0
1
0
1
3,848
176,191
0
259 3,848
0 176,191
3,588 1,383%
176,191
(3) 3,737
1,191 176,191
0 3,737
0 176,191
97%
6

US183900100000580106 ASHLEY

HOLDINGS
88
933
0 933
0
100%
160
(6) (48%)
490 (7,443)
21 33 (12)

US183900100000474263 BOIES FAMILY

US183900100000535503 DEERING/

CROSBY
1
7
13
4,632
97,180
4,093
4,328
113,489
539
13%
304
7%
5
7,933
(50,463)
107%
11%
3
17

0
17
0
97,180
(16,309) (14%)
(3,039) (50,463)
0
(52%)
2
(76%)
0 (100%)
0 (100%)
(915)
US183900100000492969 DZIALGA
KIRSTEN & M
0
0
0
0
0
0
0
0
0
915
100%
40 0 40
(39%)
(77) (28%)
(57) (22%)
(9)
(87%)
14 22 (8)
US183900100000474212 ELLIN
HOWARD
0
0
0
0
198
275
256
0
1
11
1%
US183900100000483288 ELYSIUM
MANAGEMENT
0
0
0

0
(3%)
0
245
251
(245) (100%)
(251)
(100%)
(311)
(310)
22
(332)
(1,496%) (204,863,360%)
0 0 0
LA0839 Echelon
Echelon
Investment
5
5
0
5
0
0
0
0
0
0
0
0
0
0
0
(10%)
(2,977) (100%) (2,924) (100%)
(2,941) (2,941)
0 (2,941) (109,674,745%)
US183900100000492971 GENERAL
ATLANTIC FA
0
0
0
0
0
2,977
2,924
0 0 0
5
42
0
42
60,002
1,254
0

56,894
1,178
60,002
3,108
5%
(185)
(2,209)
0
(2,209)
(4%)
11
US183900100000167879 JOCKEY CLUB
US183900100000427075 LINDEMANN
JR GEORGE
0
0
0
0
85%
1,166
87
7%
75
6%
20
60
(18)
78
424%
5%
3 2
1
US01839_MCM CAPI
MCM CAPITAL
PARTNER
0
369
0 369
0
0
0
0
0
0
0
0
0
0
4
24
0
24

5,114
0
0
5,114
(1,706) (100%)
(1,266) (100%)
5,114
(3,020)
(2,177)
(15)
1,949
0
1,949
(1,355)
(1,982)
38%
81
US183900100000572427 RASHID ALI
US183900100000550997 SAFANAD
0
0
0
0 (100%)
0
1,706
1,266
3,020
2,177
(100%)
(100%)
0
0
1,355
(425)
(100%)
(467%)
3
(3,483) (2,407)
US183900100000481998 SK FAMILY
OFFICE
0
0
0
0
0
0 0 0
77
905
641 263
41%
63,207 205,370 225,765 (142,163) (69%) (162,558)

98%
0%
NATIONAL
ORGANI
US183900100000490359 THIRD LAKE
CAPITAL
65
556
387 170
44%
118,162
90,804
81,700 27,358 30% 36,462
45%
(3,600)
36,469 90,804 (54,334)
(60%)
31%
79 73 6
(3,488) (100%)
(72)
(72)
US183900100000434982 VOLPE NOEL

0
15
0
15
0
0
3,488
0
0
0
105
IZI

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