

Subject: FW: Pipeline updates [I]
From: Stewart Oldfield <[REDACTED]>
Date: Wed, 05 Apr 2017 13:06:34 -0400
To: Bradley Gillin [REDACTED]
Cynthia Rodrigu [REDACTED]

Classification: For internal use only

Southern Financial and Third Lake deposits are complete. Let's bump the rest back a quarter.

Thanks

From: Daniel Eisenberg
Sent: Wednesday, April 05, 2017 11:59 AM
To: Stewart Oldfield
Subject: Pipeline updates [I]

Classification: For internal use only

Stewart,

The opportunities below have Q1 closing dates – can you please update the closing dates asap as it is throwing off our monthly reporting.

Thank you for your prompt attention to this.

Dan

Opportunity ID

GCIS Customer Number

Industry Group

Customer Owner

Opportunity Name

Relationship

Customer Name

Type

Close Date

Stage

Probability (%)

Product Name

Product Description

0063200001krq5f

00000483882

Financial Sponsors

Stewart Oldfield

Deposits

SOUTHERN FINANCIAL RELATIONSHIP

Southern Financial LLC

New Product - Existing Client

3/31/2017

Proposal

50

Private Wealth Premium Checking w/Interest

0063200001oRCP1

00000483882

Financial Sponsors

Stewart Oldfield

DOJ Deposit Recapture UPDATE

SOUTHERN FINANCIAL RELATIONSHIP

Southern Financial LLC

Notional

2/28/2017

Business Committed-Not Funded

90

DB AG NY Preferred Banking Account

0063200001p1iq2

00000495598

Media & Telecom

Stewart Oldfield

UPDATE: DOJ Deposit Recapture

THIRD LAKE CAPITAL RELATIONSHIP

Wanek, Todd R.

Notional

3/10/2017

Business Committed-Not Funded

50

DB AG NY Preferred Certificate of Deposit

0063200001kLFKq

00000490445

Stewart Oldfield

cash management

ELYSIUM MANAGEMENT RELATIONSHIP

Elysium Management

New Product - New Client

3/31/2017

Proposal

50

U.S. IA - RCM

0063200001krq4I

00000490358

Media & Telecom

Stewart Oldfield

KCP Private Markets

THIRD LAKE CAPITAL RELATIONSHIP

Third Lake Capital

New Product - New Client

3/31/2017

Proposal

50

Private Equity Funds

0063200001oPRL5

00000490358

Media & Telecom

Stewart Oldfield

KCP Private Markets

THIRD LAKE CAPITAL RELATIONSHIP

Third Lake Capital

New Product - New Client

3/31/2017

Proposal

75

Private Wealth Premium Checking

Kind regards,
Daniel Eisenberg

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