

Subject: RE: Beowulf [I]  
From: Zack Tax <[REDACTED]>  
Date: Mon, 22 Jan 2018 15:27:58 -0500  
To: Stewart Oldfield <[REDACTED]>,  
Matt Glassman <[REDACTED]>  
Cc: Oliver Rothausen <[REDACTED]>

Classification: For internal use only

Thanks Stew –

I submitted the names you provided last week as well. Will let you know as soon as we hear back and will have Beowulf reach out.

Thanks,

Zack

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Zack Tax

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From: Stewart Oldfield  
Sent: Monday, January 22, 2018 3:19 PM  
To: Zack Tax <[REDACTED]>; Matt Glassman <[REDACTED]>  
Subject: RE: Beowulf

Stanley Bould at Highlander Partners wants to see the teaser. He may be able to refer us to other investors. Let's discuss

[REDACTED]

From: Stewart Oldfield  
Sent: Wednesday, January 17, 2018 10:11 AM  
To: Zack Tax <[REDACTED]>; Matt Glassman <[REDACTED]>  
Subject: Beowulf

What sort of check size are we looking for?

Let's discuss:

Duncan

Elysium

Gerry Ford

Highlander

Epstein

Third Lake

Tisch

Willett

I know there is a sponsor already, but might Orix, Crestline or Safanad look at this? Return projections are substantial . . .

From: Zack Tax

Sent: Wednesday, January 17, 2018 9:47 AM

To: Matt Glassman <[REDACTED]>; Stewart Oldfield

<[REDACTED]>

Subject: RE: KCP Americas Weekly Update 01.16.18 [I]

Classification: For internal use only

Full internal only deck attached. Return projections start on page 14.

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From: Matt Glassman  
Sent: Wednesday, January 17, 2018 9:37 AM  
To: Stewart Oldfield <[REDACTED]>  
Cc: Zack Tax <[REDACTED]>  
Subject: RE: KCP Americas Weekly Update 01.16.18 [I]

EFTA01424574

Zack can you attach the internal only presentation? For Stew

From: Stewart Oldfield  
Sent: Wednesday, January 17, 2018 9:36 AM  
To: Matt Glassman <[REDACTED]>  
Subject: FW: KCP Americas Weekly Update 01.16.18 [I]

Let's talk about full moon. Need to understand return projections before showing

From: KCP Markets [mailto:[REDACTED]]  
Sent: Tuesday, January 16, 2018 5:55 PM  
To: KCP Markets <[REDACTED]>  
Subject: KCP Americas Weekly Update 01.16.18 [I]

Classification: For internal use only

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Dear Colleagues,

Attached is the January 16, 2018 edition of the Key Client Partners Weekly Update. Please note the information contained herein is for Internal Use Only.

Recently Completed Transactions & Updates:

Direct Private Opportunities Updates (Live):

- Project Full Moon Live as of 1/12/18

- o \$35 million energy development project to retrofit a Swedish Refinery
- o Sponsor looking to raise equity capital to fund the balance of the remaining Project development costs
- o Press release on project: <https://www.preem.se/en/in-english/investors/-corral/cisionsida/?id=F525BC32C749A5F4>

- Project Tonka Third Party Introduction is live as of 12/11/17.
- o \$10 million total equity raise
- o \$1 million minimum investment
- o 6 Clients introduced thus far
- o Tenna's asset tracking system monitors and tracks construction tools, equipment and vehicles
- o Tenna's platform can be implemented across the construction, oil & gas, waste management and industrial industries
- o Source: <https://www.tenna.com/>

Please reach out to your KCP Representative for more details on any of the above transactions.

If investment ideas presented in the calendar would be of interest to your clients who qualify for KCP, please reach out to your KCP Representative.

Thank you,

The KCP Markets Team



Oliver Rothauser, Director

Sophie Peresson, Vice President

Zack Tax, Analyst

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