
financial
GMIS @
'BJ_warahQUBa
KPI Report (Client-Level) - 1.CRM: Stewart Oldfield
June 2019
transparency.
December
2018
June YTD YTD
2019 2019 2018
NNA as %
of CBV
YTD YTD
2019 2018
Growth YoY
Growth YoY
June 2019 June 2018
Growth YTD
June 2019
YTD 2019
YTD 2018
Growth YoY
Change
TUSD TUSD TUSD TUSD
%
TUSD
TUSD
TUSD
TUSD
%
TUSD
%
TUSD
TUSD
TUSD
TUSD
%
%
bps bps bps
Stewart Oldfield
59^ 3,22^ 2,111 I 1,109
53%
943,79^ 573,39^ 427,62^ 370,408
65% I 516,17^ 121%
42,68^ 513,49^ 196,167 I 317,330
162^^^ I 54%
9^ 10^ (11)
3,183 (449) (12%) 117
176,221 442,371 253% 441,153
117 3,746 (3,629) (97%)
2,257 440,832 175,003 265,829 152%
US183900100000570648 ADIKESHAVAR
1
12
1
11
971%
3,300 3,749
617,374 175,003

4%
1
4%
71
6 65
260 (198)
US183900100000580106 ASHLEY
HOLDINGS
314 1,327
757 570
75%
250%
71%
62
108
108
0 108
0
0
0
0
0
64,264 64,264
0 64,264
US183900100000594352 BEAL
ANDREW
US183900100000474263 BOIES FAMILY
US183900100000535503 DEERING/
CROSBY
1
5
5
0
(1%)
(100%)
4,976
4,979
105,620
4,710
(4)
0%
266
6%
(2)
(18)
484
(502) (104%)
8,986 100%
0%
21
22 (1)
3 1,291
0
0
13 (13)
0
5 (105,620) (100%)
(5) (100%)
0
(2) (8,989)
1,293
(100%)
US183900100000492969 DZIALGA

0
0
0
0
2,797
0
0
0
0
0
0
0
5
47
31
16
50%
80,084
40,009
56,208
1,218
55,746
23,876 42% 24,338 44%
38,792 3,186% 39,014 3,922%
(670)
1,611
16,405
20,955
(4,006) 20,411 510%
40 20,915 52,602%
20%
14
11
3
US183900100000167879 JOCKEY CLUB
US183900100000427075 LINDEMANN
JR GEORGE
63
316
0 316 198,271%
995
52%
246
3
244
US183900100000437597 MCM CAPITAL
PARTNER
0
0
369 (369)
(100%)
0
0
0
0
0
0
0
0
0
US183900100000498424 PARAMI
CAPITAL
MANA

US183900100000483290 SOUTHERN
FINANCIAL

0
54
457 (403)
(88%)
0 54,665 18,006 (54,665) (100%) (18,006) (100%)
0 (54,411) (12,655) (41,755) (330%)

147
(7)
(25%)
(4,372) (11%) (2,604)
(7%)
(445) (5,835)
(392) (5,442) (1,388%) (17%)

US183900100000499740 THE

8
19
26
34,105
38,478
36,710
242 197
45

NATIONAL

ORGANI
39,993 (8,430)
(21%)
(16)

US183900100000490359 THIRD LAKE
CAPITAL

85
524
417 108
26%
156,932 121,703 125,323
35,229
29% 31,609
25%
1,113
31,563
20%

66
82
i
0
0
15 (15)
(100%)

0
0
0
0
0
0
0
(72)
72
100%
105

US183900100000434982 VOLPE NOEL

(25,125)
(202)

(202)

(249%)

US183900100000583134 ZUECH CHRIS

3

23

0

23

81

0

73

81

8

10%

0

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