

Subject: RE: GBP K0 Fwd, now EURGBP AKI Fwd
From: Xavier Avila <[REDACTED]>
Date: Fri, 22 Dec 2017 10:09:06 -0500
To: Paul Barrett <[REDACTED]>
Cc: Martin Zeman <[REDACTED]>,
Joshua Shoshan <[REDACTED]>,
Stewart Oldfield <[REDACTED]>

Paul, a couple of AKI ideas, that get you short EURGBP ATMS instead of ATMF but protect you up to 0.93/0.955. Prices are indicative, we can prob get you a bit better.

I also attach the EMFX outlook for 2018 which not sure we sent you earlier or not, plus and EM Handbook that explains the different regulatory frameworks, products, liquidity in different EM countries.

I am around today/next week if you need anything. Thanks. Xavi

EURGBP Spot 0.8850

EURGBP 6m Fwd 0.8895

Sell EURGBP 6m AKI Forward

Strike 0.8850 Client
has the right but not the obligation to sell EURGBP at Strike

American Knock In 0.9300 If we ever trade at or
above AKI Barrier, Client is short EURGBP Call at Strike

Sell EURGBP 6m AKI 1.5x Leveraged Forward

Strike 0.8850 Client
has the right but not the obligation to sell EURGBP at Strike

American Knock In 0.9550 If we ever trade at or
above AKI Barrier, Client is short EURGBP Call at Strike on 1.5 times the
Notional

From: Xavier Avila

Sent: Friday, December 22, 2017 12:29 AM

To: Paul Barrett <[REDACTED]>

Cc: Martin Zeman <[REDACTED]>; Joshua Shoshan

<[REDACTED]>; Stewart Oldfield <[REDACTED]>

Subject: RE: GBP K0 Fwd

After 11yrs living in UK, I got caught a bit overweight on Brexit so I am somehow short myself (or overweight GBP and clearly underweight EUR being from Barcelona!), and I am keeping it, even increased it at around 0.90, and I think is the right position although a bad Brexit result and a Tory meltdown and a Corbyn government is not an impossibility, and the results could be problematic for GBP.

I did and do not like Brexit (for the UK or EU), and I am a convinced Europeanist so I would not want that UK gets a good Brexit deal as it might incentivize wrong policial movements, yet like all EU things that make the EU such a geat project, we'll find a meddle through last minute agreement that will somehow work for everyone, (both the EU and UK need each other having functioning economies), or maybe not Brexit at all, although that might be me dreaming.

I remember trading EURGBP as low as .61 in early 2000s and talks of joining the EUR at fair value around .72/75. I think .90 ish prices a lot of bad news and it seems assymetric to me. I think fair value should be closer to .80 and I would hope that when some of the Brexit uncertainties get clearer we move towards there, although I was hoping by now we would be closer to .85 ish and things do not seem to be moving down.

I know not everyone agrees with this view, but I remain overweight prob for next 3-6 months and then will reevaluate.

From: Paul Barrett <[REDACTED]>

Date: Thursday, Dec 21, 2017, 23:14

To: Xavier Avila <[REDACTED]>

Cc: Martin Zeman <[REDACTED]>, Joshua Shoshan
<[REDACTED]>, Stewart Oldfield <[REDACTED]>

Subject: RE: GBP K0 Fwd

I sold a GBP bond today for some tax planning so want to replace the GBP FX exposure. So you like EURGBP downside?

Paul Barrett

Alpha Group Capital LLC

142 W 57th Street, 11th Floor, New York, NY 10019

[REDACTED]

[REDACTED]

From: Xavier Avila [mailto:xavier.avila@db.com]

Sent: Thursday, December 21, 2017 10:38 PM

To: Paul Barrett <[REDACTED]>

Cc: Martin Zeman <[REDACTED]>; Joshua Shoshan

<[REDACTED]>; Stewart Oldfield <[REDACTED]>

Subject: RE: GBP K0 Fwd

Agree, not best moment to sell vol.

Any reason you buying GBP?

What about selling EURGBP? Better carry, less dependant on USD view if you are bullish GBP, I think 8850 still prices a lot of Brexit catastrophe scenarios. Spend the positive carry to buy an ATMS AKI or EKI fwd maybe? not sure how the barrier would look.

Our catalan friends gave us another reason to doubt this EUR euphoria of the last months (you thought SA politics were complicated, ha!!!)

Xavier Avila
Managing Director

[REDACTED]

From: Paul Barrett <[REDACTED]>

Date: Thursday, Dec 21, 2017, 22:13

To: Xavier Avila <[REDACTED]>

Cc: Martin Zeman <[REDACTED]>, Joshua Shoshan
<[REDACTED]>, Stewart Oldfield <[REDACTED]>

Subject: RE: GBP K0 Fwd

I think vol is too low to embed K0s. In fact what I do like is combining the long GBP call with a short GBP KI put (vol also too low for that right now).

Paul Barrett

Alpha Group Capital LLC

142 W 57th Street, 11th Floor, New York, NY 10019

[REDACTED]
[REDACTED]

From: Xavier Avila [mailto:[REDACTED]]
Sent: Thursday, December 21, 2017 8:49 PM
To: Paul Barrett <[REDACTED]>
Cc: Martin Zeman [REDACTED]; Joshua Shoshan
[REDACTED]; Stewart Oldfield <[REDACTED]>
Subject: GBP K0 Fwd

We are currently at 1.3370 so not there on the order.

A little idea to cheapen it up, we can look at variations or other ideas tomorrow.

Xavi

GBPUSD Spot 1.3370

GBPUSD 6m Fwd 1.3475

Buy 6m Forward

Strike

1.3340

American Knock Out

1.4500

{cid:image005.png@01D1C7E9.2E4C3A30}

Xavier Avila
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