

Subject: RE: pipeline additions [I]  
From: Richard Iarossi <[REDACTED]>  
Date: Fri, 31 Aug 2018 11:40:29 -0400  
To: Samantha Harmon <[REDACTED]>,  
Stewart Oldfield <[REDACTED]>

Hi Samantha,

I am free now if you have some time.

Thanks,

Rich

Richard Iarossi  
Assistant Vice President

Deutsche Bank Wealth Management  
345 Park Avenue, 24th Floor  
New York, NY 10154  
[REDACTED]  
[REDACTED]

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From: Samantha Harmon  
Sent: Friday, August 31, 2018 11:24 AM  
To: Stewart Oldfield <[REDACTED]>  
Cc: Richard Iarossi <[REDACTED]>  
Subject: RE: pipeline additions [I]

Classification: For internal use only

Let me know when you guys are ready and we'll update at Rich's desk

Kind regards,  
Samantha Harmon

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{<https://brandportal.intranet.db.com/img/modules/logo.gif>}

Samantha Harmon  
Sales Management Associate

Deutsche Bank Trust Company Americas  
WM Americas  
345 Park Avenue, 24th Floor

New York, NY, 10154-0004

USA  
Tel. [REDACTED]  
Email [REDACTED]

From: Stewart Oldfield  
Sent: Friday, August 31, 2018 10:50 AM  
To: Samantha Harmon <[REDACTED]>; Richard Iarossi  
<[REDACTED]>  
Cc: Bradley Gillin <[REDACTED]>  
Subject: pipeline additions

Chris Zuech (\$60k)	Custody 75% probability	\$200mm	3bps p.a. 12/31/2018
Shamrock Capital p.a.	25% prob	GM/financing \$20mm 6/30/19	200bps
Gratitude America 100bps p.a.	75% prob	Deposits \$10mm 12/31/18	
Alpha Group Capital p.a.	10% prob	GM/delta one \$50mm 6/30/19	25bps

Rich – Samantha will show you how to add these and manage the pipeline for me, Terri and Brad. Hopefully it doesn't require any new system permissions.

Thanks

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Stewart Oldfield, CFA, CAIA  
Director

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