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**From:** Tazia Smith [REDACTED]  
**Sent:** 9/18/2013 10:09:10 PM  
**To:** Paul Morris [REDACTED]  
**Subject:** Fw: KCP Onboarding - Southern Financial/Southern Trust (Epstein) [I]  
**Attachments:** pic21004.gif; pic03304.gif; pic27262.gif

Classification: For internal use only

Paul - when is good for you?

----- Forwarded by [REDACTED] on 09/18/2013 10:08 PM -----

**From:** [REDACTED]

**To:** [REDACTED]

**Cc:** [REDACTED]

**Date:** 09/17/2013 03:51 PM

**Subject:** Re: KCP Onboarding - Southern Financial/Southern Trust (Epstein) [I]

Classification: For internal use only

Sure, please send a calendar invite.

Regards

Troy D Williams  
Credit Risk Management  
Deutsche Asset & Wealth Management  
Tel: [REDACTED]

**From:** [REDACTED]

**To:** [REDACTED]

**Cc:** Paul Morris, [REDACTED]

**Date:** 09/17/2013 11:00 AM

**Subject:** KCP Onboarding - Southern Financial/Southern Trust (Epstein) [I]

Classification: For internal use only

Troy - Southern Financial/Southern Trust (Epstein) is a new, significant, active relationship that we are on-boarding to KCP. Once we obtain the information for the ISDA template (per below), can we please have a brief meeting among all of us on this email to discuss the relationship (like we did for Grassie, Cindy's client) to ensure that we are all on the same page from a credit and timing perspective?

Thank You,  
Tazia