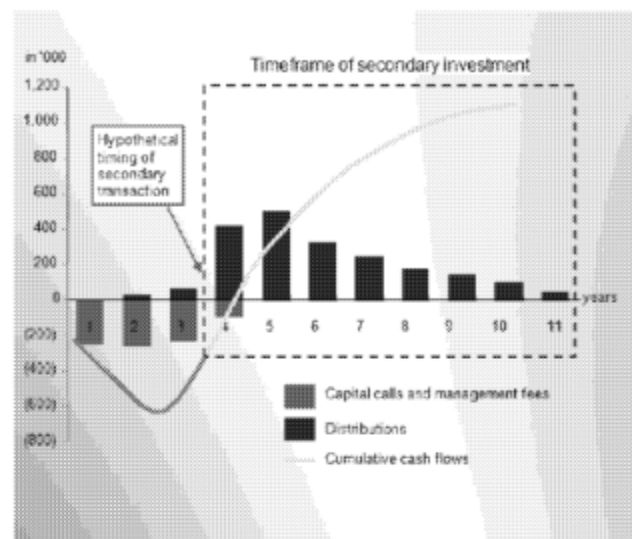


Exhibit 12: Attractiveness of Secondary Opportunities for Investors

Reduced cost	- Do not pay historical fees - Future fees are discounted from the transaction price
Mitigate Blind Pool Risk	- Funded, identifiable assets at more mature stage - Relatively small remaining unfunded commitments
Mitigate J-Curve	- Shorter duration of investments - Earlier cash distributions
Complement Portfolio Construction	- Accelerates deployment of capital - Provides diversified exposure across vintage, strategy, industry and geography
Pricing Flexibility	- Re-price existing funded assets - Capitalise on pricing inefficiencies

Secondaries can result in earlier cash flows



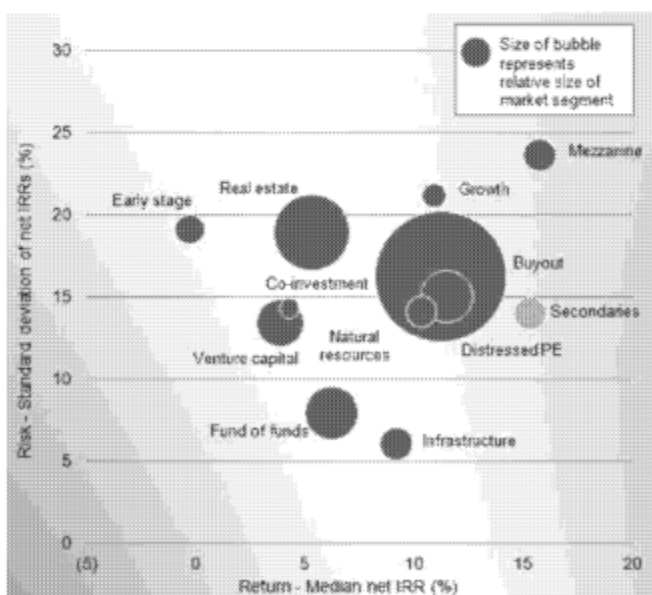
Source: DB PE

Note: The information on this page is for discussion purposes only. The graph is an example for illustrative purposes only and the actual profile of any given investment in a fund may vary substantially.

More specifically, the Manager believes that secondary investments offer the potential for an attractive risk-reward profile due to:

- **Pricing flexibility:** capacity to re-price existing assets to reflect current performance and economic environment and to opportunistically target price inefficiencies resulting from market dislocation and supply-demand imbalances in the private equity market
- **Mitigation of blind pool risk:** a secondary manager is typically able to analyse existing assets and will therefore have greater visibility on cash-flows
- **Mitigation of J-curve effect:** typically secondary investments are drawn down more quickly and return capital more quickly than primary funds and therefore suffer less from the J-curve effect

Exhibit 13: Attractive risk reward dynamics



Source: Preqin Private Equity Quarterly Q3 2012