



Figure 54: KKR Capital Markets Segment Income Statement Forecasts

INCOME STATEMENT	2012	1Q13	2Q13	3Q13	4Q13E	2013E	1Q14E	2Q14E	3Q14E	4Q14E	2014E	2015E	2016E
<b>Fee revenue:</b>													
<i>Management &amp; incentive fees:</i>													
Management fees	-	-	-	-	-	-	-	-	-	-	-	-	-
Incentive fees	-	-	-	-	-	-	-	-	-	-	-	-	-
Total mgmt & incentive fees	-	-	-	-	-	-	-	-	-	-	-	-	-
<i>Monitoring &amp; transaction fees:</i>													
Monitoring fees	-	-	-	-	-	-	-	-	-	-	-	-	-
Transaction fees	129.2	20.8	30.3	53.6	34.9	139.6	43.6	39.2	31.4	47.1	161.2	185.4	203.9
Fee credits	-	-	-	-	-	-	(3.0)	(2.0)	(1.0)	-	(6.0)	-	-
Total monitoring & transaction fees	129.2	20.8	30.3	53.6	34.9	139.6	40.6	37.2	30.4	47.1	155.2	185.4	203.9
<b>Total fee revenue</b>	<b>129.2</b>	<b>20.8</b>	<b>30.3</b>	<b>53.6</b>	<b>34.9</b>	<b>139.6</b>	<b>40.6</b>	<b>37.2</b>	<b>30.4</b>	<b>47.1</b>	<b>155.2</b>	<b>185.4</b>	<b>203.9</b>
<i>Investment income (loss):</i>													
Realized carried interest	-	-	-	-	-	-	-	-	-	-	-	-	-
Unrealized carried interest	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Gross carried interest	-	-	-	-	-	-	-	-	-	-	-	-	-
Other investment income	1,110.5	322.2	11.3	300.1	296.3	929.8	158.5	164.8	200.0	209.0	732.4	624.1	711.4
<b>Total Investment income (loss)</b>	<b>1,110.5</b>	<b>322.2</b>	<b>11.3</b>	<b>300.1</b>	<b>296.3</b>	<b>929.8</b>	<b>158.5</b>	<b>164.8</b>	<b>200.0</b>	<b>209.0</b>	<b>732.4</b>	<b>624.1</b>	<b>711.4</b>
<b>Total Revenue</b>	<b>1,239.7</b>	<b>343.0</b>	<b>41.6</b>	<b>353.7</b>	<b>331.1</b>	<b>1,069.4</b>	<b>199.1</b>	<b>202.1</b>	<b>230.4</b>	<b>256.1</b>	<b>887.6</b>	<b>809.4</b>	<b>915.4</b>
memo: Total Revenue net of carried interest comp exp	1,239.7	343.0	41.6	353.7	331.1	1,069.4	199.1	202.1	230.4	256.1	887.6	809.4	915.4
<b>Expenses:</b>													
<i>Carried interest comp expense:</i>													
Allocation to KKR carry pool	-	-	-	-	0	-	0	0	0	0	-	0	0
Management fee refunds	-	-	-	-	0	-	0	0	0	0	-	0	0
Total comp expense netted carried interest revenue	-	-	-	-	0	-	0	0	0	0	-	0	0
Compensation & benefits	29.3	7.5	6.9	8.2	7.0	29.6	8.1	7.4	6.1	9.4	31.0	37.1	40.8
Occupancy and related charges	0.9	0.4	0.3	0.4	0.4	1.5	0.4	0.4	0.4	0.5	1.7	1.9	2.1
Other operating expenses	10.6	2.9	1.9	3.6	4.7	13.1	3.5	3.5	3.6	4.0	14.6	16.1	17.7
<b>Total Expenses</b>	<b>40.8</b>	<b>10.7</b>	<b>9.1</b>	<b>12.3</b>	<b>12.1</b>	<b>44.2</b>	<b>12.1</b>	<b>11.4</b>	<b>10.1</b>	<b>13.8</b>	<b>47.4</b>	<b>55.1</b>	<b>60.6</b>
memo: Total Operating expenses (ex carry-related exp)	40.8	10.7	9.1	12.3	12.1	44.2	12.1	11.4	10.1	13.8	47.4	55.1	60.6
Income (loss) attributable to noncontrolling interests	2.6	0.3	0.5	1.4	1.0	3.3	1.0	1.0	1.0	1.0	4.0	4.0	4.0
<b>Pretax Segment Economic Net Income (ENI)</b>	<b>1,196.2</b>	<b>331.9</b>	<b>31.9</b>	<b>340.1</b>	<b>318.0</b>	<b>1,022.0</b>	<b>186.0</b>	<b>189.7</b>	<b>219.3</b>	<b>241.2</b>	<b>836.2</b>	<b>750.4</b>	<b>850.8</b>

Source: Company reports and Deutsche Bank