



Rating  
**Buy**

North America  
United States

Health Care  
Health Care Facilities  
and Services

Company  
**HCA Holdings, Inc.**

Reuters HCA.N Bloomberg HCA US Exchange NYS Ticker HCA

Date  
4 February 2014

Results

Price at 3 Feb 2013 (USD) 48.46  
Price Target 58.00  
52-week range 51.41 - 35.21

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## Q4 surgery/mix recovering; 2014 / ACA outlook conservative

Reiterate Buy: HCA's results demonstrate best in breed

Q4 operating metrics were not given at time of early Jan. +ve pre-annmt. Actual results highlight a recovery in surgical trends, which boosted pricing/mix and helped drive solid Q4 EBITDA growth (+6.7% YoY) despite weaker inpt medical trends and a tough vol comp. HCA provided initial ACA guidance, but mgmt may revisit assumptions on key ACA variables mid-year given how fluid the roll-out is. For 2014, ACA initially guided ~\$100M (+1.5%) EBITDA benefit underpinned by 7%-9% reduction in uninsured and slight offset by pricing/vol impact for exchange mix. Given strong organic growth trends in recent Qs, we believe 2014 EBITDA guidance should prove conservative.

Q4 CC takeaways (results review in body of note)

**'(1) Volume/pricing metrics: surgery the bigger story.** Weak SS inpt admits (-1.8%) reflect tough comp, lower flu trends and ~50 bps from 2-midnight rule. Importantly, HCA does not see 2-midnight rule having material financial impact. The bigger vol story in Q4 (and last 3 Qs) is surgeries; Q4 surg vol (+1.4%) and strength in higher-acuity areas (cardio, ortho, neuro) helped drive pricing (RPAA) +4.8% YoY. The ratio of inpt surg / inpt admit rose to 30% (from ~29% avg past 2 yrs) and ratio is 200-300 bps below peak. A sustained rebound in surgical mix could be an upside risk to guidance.

**'(2) 2014 guidance assumes 1%-4% EBITDA growth.** Underlying assumptions (ex. ACA) include 1-2% adj. admit (vol) growth, 2-3% RPAA (pricing) growth and flat margins. Given 2H'13 RPAA growth (+4%) and recovery in surg, RPAA seems conservative. Guidance assumes adj. vols improve vs. 2013 flat. The key headwinds built-into guidance: \$120M lower YoY HITECH and \$55M higher YoY stock comp which impact growth by 300 bps vs. DB orig est 200 bps. We believe guidance implies 2%-5% base growth ex headwinds and ACA.

**'(3) ACA commentary: a reasonable starting point.** HCA framed ACA impact as a L-T positive, but key variables remain very fluid this year including: (1) enrollment for exchange and Medicaid; (2) net new lives; (3) networks and plan selection of exchange products. HCA assumes 7-9% reduction of uninsured (reasonable) but offset somewhat due to leakage and pricing (conservative).

Updated estimates: modest adjustments to reflect HITECH, slower ACA ramp 2014 EBITDA / EPS are \$7.05B / \$3.92 from \$7.145B / \$4.17. We come out above guidance (\$6.60B-\$6.85B EBITDA / \$3.45-\$3.75 EPS) due to underlying growth and ACA. Our model now reflects higher S/O, slightly lower HITECH benefit, slightly lower ACA ramp but slightly better rate/mix.

Valuation and risks: PT remains at \$58 or 7.5x 2015 EV/EBITDA

Our target multiple is in-line with group's L-T average of 6.5x-7.5x. Key risks: implementation of PPACA, payer mix changes, Medicare/Medicaid cuts.

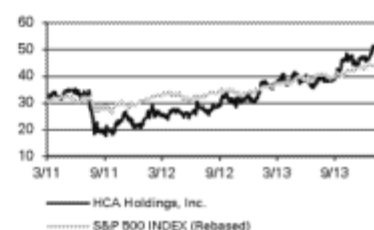
Forecasts And Ratios

| Year End Dec 31 | 2013A | 2014E | 2015E |
|-----------------|-------|-------|-------|
| FY EPS (USD)    | 3.42  | 3.92  | 4.77  |
| EV/EBITDA       | 7.2   | 7.1   | 6.2   |
| Adjusted EBITDA | 6,574 | 7,048 | 7,749 |

Source: Deutsche Bank estimates, company data

<sup>1</sup> Includes the impact of FAS123R requiring the expensing of stock options.

Price/price relative



| Performance (%) | 1m   | 3m   | 12m  |
|-----------------|------|------|------|
| Absolute        | -0.6 | 2.4  | 26.8 |
| S&P 500 INDEX   | -4.9 | -1.1 | 15.1 |

Source: Deutsche Bank

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