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**From:** Nate Hall  
**Sent:** 09/19/2014 03:42 AM GMT  
**Subject:** \*\*\* PRICING DETAILS \*\*\* JOINT BOOKRUN IPO \*\*\* ALIBABA GROUP (NYSE: BABA) \*\*\*  
APPROVED FOR EXTERNAL DISTRIBUTION \*\*\*

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Issuer: Alibaba Group Holding Limited

Symbol: BABA

Deal size: 320,106,100 shares (38% primary / 62% secondary) plus 15% greenshoe (54% primary / 46% secondary)

Offer price: \$68.00

Exchange: NYSE

Trade date: 9/18

Settlement date: 9/24

**Bookrunners:**

Deutsche Bank

Credit Suisse

Goldman Sachs

JPMorgan