

---

**From:** Paul Morris [REDACTED]  
**Sent:** 6/26/2015 8:56:26 AM  
**To:** Vahe Stepanian [REDACTED]  
**Subject:** RE: \*\*\* PRICING DETAILS \*\*\* JOINT BOOKRUN IPO \*\*\* XACTLY CORP (NYSE: XTLY) \*\*\* APPROVED FOR EXTERNAL DISTRIBUTION \*\*\* [C]

Classification: **Confidential**

Can u come up?

Paul Morris  
Managing Director  
Deutsche Bank Private Bank  
[REDACTED]

---

**From:** Vahe Stepanian  
**Sent:** Friday, June 26, 2015 8:36 AM  
**To:** Jeffrey Epstein  
**Cc:** Daniel Sabba; Ariane Dwyer; Paul Morris; Stewart Oldfield; Richard Kahn  
**Subject:** FW: \*\*\* PRICING DETAILS \*\*\* JOINT BOOKRUN IPO \*\*\* XACTLY CORP (NYSE: XTLY) \*\*\* APPROVED FOR EXTERNAL DISTRIBUTION \*\*\* [C]

Classification: **Confidential**

Jeffrey – today you were allocated 600 XTLY @ \$8.00.

Thank you,  
Vahe

---

**From:** Nate Hall  
**Sent:** Thursday, June 25, 2015 5:47 PM  
**Subject:** \*\*\* PRICING DETAILS \*\*\* JOINT BOOKRUN IPO \*\*\* XACTLY CORP (NYSE: XTLY) \*\*\* APPROVED FOR EXTERNAL DISTRIBUTION \*\*\*

**\*\*\* APPROVED FOR EXTERNAL DISTRIBUTION \*\*\***

Issuer: Xactly Corp.

Symbol: XTLY

Deal size: 7,037,500 shares (97% primary / 3% secondary) plus 15% greenshoe (100% primary)

Offer price: \$8.00

Exchange: NYSE

Trade date: 6/26

Settlement date: 7/1