
From: Paul Morris ([REDACTED])
Sent: 11/9/2015 12:17:06 PM
To: Chip Packard ([REDACTED])
Subject: FW: Q4 High Probability Pipeline [I]
Attachments: Q4 High Probability Pipeline.xlsx

Classification: **For internal use only**

Sorry for delay, we have been sitting down with Andrew monthly and met this past Friday

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From: Jj Litchford
Sent: Friday, November 06, 2015 1:58 PM
To: Andrew Gallivan
Cc: Paul Morris; Stewart Oldfield
Subject: Q4 High Probability Pipeline [I]

Classification: **For internal use only**

Hi Andrew--

As follow-up from our last pipeline discussion, here is the high probability pipeline with estimates for 2015/2016 revenue. For 2015, I prorated revenue based on number of months left in the year and added any upfront fees.

Let me know if you have any questions.

Thanks,
JJ



JJ Litchford
Associate Banker

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