
From: Chip Packard [REDACTED]
Sent: 11/10/2015 1:22:56 PM
To: Paul Morris [REDACTED]
Subject: RE: Southern Financial [C]

Classification: **Confidential**

Thanks, I am sandwiched today and this needs immediate attention so please take up with Gallivan and keep me in the loop. I am not as confident though that we can handle this through investor sales and you guys as this is non-advised business. Let's think this through carefully.



Chip Packard
Managing Director | Co-Head, Wealth Management Americas

Deutsche Bank Trust Company Americas
Deutsche Asset & Wealth Management
345 Park Avenue, 24th Floor
New York, NY, 10154-0004
Tel. [REDACTED]
Fax [REDACTED]
Mobile [REDACTED]
Email [REDACTED]

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From: Paul Morris
Sent: Tuesday, November 10, 2015 11:09 AM
To: Chip Packard
Subject: Southern Financial [C]

Classification: **Confidential**

JE called, he requested coverage change, not working with DS, before I reach out to Todd wanted to discuss, between new investor sales/me /Stew we should be able to cover and increase flow business.

Paul Morris
Managing Director
Deutsche Bank Private Bank
Office: [REDACTED]
Cell: [REDACTED]