



**Chip Packard**  
Managing Director | Co-Head, Wealth Management Americas

Deutsche Bank Trust Company Americas  
Deutsche Asset & Wealth Management  
345 Park Avenue, 24th Floor  
New York, NY, 10154-0004  
Tel. [REDACTED]  
Fax [REDACTED]  
Mobile [REDACTED]  
Email [REDACTED]

*Passion to Perform*

Securities offered through Deutsche Bank Securities, Inc.

---

**From:** Paul Morris  
**Sent:** Tuesday, November 10, 2015 11:09 AM  
**To:** Chip Packard  
**Subject:** Southern Financial [C]

Classification: **Confidential**

JE called, he requested coverage change, not working with DS, before I reach out to Todd wanted to discuss, between new investor sales/me /Stew we should be able to cover and increase flow business.

Paul Morris  
Managing Director  
Deutsche Bank Private Bank  
Office: [REDACTED]  
Cell: [REDACTED]