
From: Jj Litchford [REDACTED]
Sent: 12/4/2015 3:30:00 PM
To: Paul Morris [REDACTED]; Stewart Oldfield [REDACTED]
Subject: KCP draft [I]
Attachments: KCP scorecard.xlsx; Pipeline and Top 25s.xlsx

Classification: **For internal use only**

Attached is the first cut of the KCP one pager. It incorporates all the notes and emails I have (August forward).

I need help verifying net worth (each tab has a column for this). I also don't have any notes for Municipal Finance (Markets CB&S tab) or clients we engaged around Risk factors.

Updated pipeline is also attached. I left on NAC and Third Lake CDs.



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