
From: Paul Morris [REDACTED]
Sent: 12/5/2015 5:42:50 AM
To: Todd Stevens [REDACTED]
Subject: RE: Southern Financial

Ok

-----Original Message-----

From: Todd Stevens
Sent: Friday, December 04, 2015 04:09 PM Eastern Standard Time
To: Paul Morris
Subject: Re: Southern Financial

Let's discuss Monday.

On Dec 4, 2015, at 4:05 PM, Paul Morris <[REDACTED]> wrote:

Classification: **Public**

Todd, I think we should figure out together and include Andrew and Chip?

Why do you think we should drop coverage from KCP?

What should we be doing for our other clients/prospects that have sophisticated investment needs?

I'm in Monday and happy to discuss. Have a good weekend.

From: Todd Stevens
Sent: Friday, December 04, 2015 2:53 PM
To: Paul Morris
Subject: Southern Financial

Classification: **Public**

What do you want to do on change of coverage?
I suggest we simply drop coverage from KCP.