

Okay I'll make these changes

On Dec 7, 2015, at 3:04 PM, Paul Morris <[REDACTED]> wrote:

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Thanks JJ, a few comments on the KCP page.

In the top box:

Add line called 2015 client introductions

Change average NW to \$500 million and use and then I think u can remove E column that's has Avg NW

Under private markets:

RIN opportunities w/ engagement should be 3 or 4

Retrofit showed to 4, 1 w/ engagement

ADS change to 1 w/ engagement

Under Global Market/CB&S --LETS make sure we are not missing any categories

Structured Credit should be 4 or 5

Municipal finance should be 1

Stewart can add risk factors and any other comments.

Thanks for staying on the tracking, very important

Paul Morris  
Managing Director  
Deutsche Bank Private Bank  
Office: [REDACTED]  
Cell: [REDACTED]

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**From:** Jj Litchford  
**Sent:** Friday, December 04, 2015 3:30 PM  
**To:** Paul Morris; Stewart Oldfield  
**Subject:** KCP draft [1]

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Attached is the first cut of the KCP one pager. It incorporates all the notes and emails I have (August forward).

I need help verifying net worth (each tab has a column for this). I also don't have any notes for Municipal Finance (Markets CB&S tab) or clients we engaged around Risk factors.

Updated pipeline is also attached. I left on NAC and Third Lake CDs.

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<image001.gif>

JJ Litchford  
Associate Banker