

KCP Partnership Tracking	
2015 New Client Introductions	42
Total # Opportunities Shown	132
Total # Opportunities with Engagement	60
Average Net Worth (MM)	500

	Client #	# Opps Shown	# Opps w/ Engagement
Private Markets	32	102	30
Suntex		12	3
AcTRS		5	1
RIN		7	4
Retrofit		4	1
ABR-RE		10	1
Astra		15	6
Extel		10	5
RESOF		16	6
Proton		3	0
Phoenix		5	1
Lease		5	0
Panda		3	1
ADS		7	1
Markets/CB&S	14	22	22
CLO		8	8
CMBS		1	1
Sturctured Credit		5	5
CRE		7	7
Municipal Finance		1	1
Capital Markets	5	5	5
Risk Factors	3	3	3