

Classification: Confidential

Updated - please see attached

-----Original Message-----

From: Paul Morris
Sent: Monday, February 08, 2016 9:41 AM
To: Melinda Roy; Stewart Oldfield
Subject: RE: Updated Pipeline [C]

Classification: Confidential

Melinda, I don't see the General Atlantic credit facility in here? Should be \$150 million at 2.0 run rate interest and 25 bps upfront fees, put in 75% category so shows up on first page. thanks

Paul Morris
Managing Director
Deutsche Bank Private Bank
Office: 212-454-0701
Cell: [REDACTED]

-----Original Message-----

From: Melinda Roy
Sent: Thursday, February 04, 2016 9:27 AM
To: Paul Morris; Stewart Oldfield
Subject: Updated Pipeline [C]

Classification: Confidential

If we just wanted to keep the customer/relationship on the list to remember them, I put "Introduction" in the Opportunity name with a probability of 0%.

Pending items:

Heptagon Capital - submitted for conversion to a customer, then I will add the derivative opportunity
Latona Advisors - can't find them online to submit as a lead..need the state where they are based. Did I misspell their name?

Let me know if there are other items to add, delete, or update. Thanks!

-----Original Message-----

From: Paul Morris
Sent: Thursday, February 04, 2016 7:56 AM
To: Melinda Roy
Cc: Stewart Oldfield
Subject: Can you send over the updated pipeline, Thx